

Lockington, Elliott (SPAC/PSPC)

From: Taipalus, Madison (SPAC/PSPC)
Sent: March 19, 2020 11:32 AM
To: Mullan-Boudreau, Caitlin (SPAC/PSPC)
Subject: FW: COVID-19 Supplies- test kits and masks

This will be my second proactive reach out regarding procurement of supplies this morning. Is the standard response to go to buyandsell still or should I collect info on our behalf to share with our team and Ariane's team?

Thanks!

From: Taipalus, Madison (SPAC/PSPC) <madison.taipalus@canada.ca>

Sent: March 19, 2020 11:14 AM

To: Han, Youmy -MINT <youmy.han@international.gc.ca>

Cc: Engel, Natacha -MINT <Natacha.Engel@international.gc.ca>

Subject: RE: COVID-19 Supplies- test kits and masks

Hi all,

The email below was what we sent to MPs who have constituents reaching out willing to support the supply of products and equipment in our response to COVID-19.

I am reaching out to share information with you regarding suppliers for goods and services related to the COVID-19 pandemic. In addition to leveraging existing sources of supply, PSPC is now proactively engaging industry to help meet Canada's needs.

Many of us are receiving information from potential suppliers or individuals with helpful information on the COVID-19 response. I invite you to direct suppliers that seek to provide products and services to this website:

<https://buyandsell.gc.ca/calling-all-suppliers-help-canada-combat-covid-19>. As this website will continue to be updated, please encourage suppliers to check back for new information that may be posted.

My department is reviewing the significant number of responses and identifying potential suppliers for the goods and services that may be required as the COVID-19 situation continues to evolve.

Thank you in advance for your assistance in sharing this information.

I appreciate you reaching out and registering on buyandsell was exactly right. Feel free to circle back if you have any questions, and PSPC is reviewing their options for suppliers regularly.

Best,

Madison Taipalus

Regional Advisor – Western and Northern Canada / Conseillère régionale - Ouest et Nord du Canada

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From: youmy.han@international.gc.ca [<mailto:youmy.han@international.gc.ca>]

Sent: March 19, 2020 10:53

To: Taipalus, Madison (SPAC/PSPC) <madison.taipalus@canada.ca>

Cc: Natacha.Engel@international.gc.ca

Subject: FW: COVID-19 Supplies- test kits and masks

Hey Madison – I know you are flooded with requests like these. A stakeholder of ours reached out who said they can help with medical supplies. They have already registered on buyandsell.ca. Also flagging for you.

Let me know if you have any questions.

Thanks!

Youmy Han

Special Assistant, Regional Affairs (West and North) | Adjointe Spéciale, Affaires Régionales (Ouest et Nord)
Office of the Minister of Small Business, Export Promotion, and International Trade | Cabinet de la Ministre de la Petite Entreprise,
de la Promotion des exportations et du Commerce international
343-551-0246 | youmy.han@international.gc.ca

From: Leann Hackman-Carty <leann@hackmancarty.com>

Sent: March 19, 2020 10:50 AM

To: Han, Youmy -MINT <youmy.han@international.gc.ca>

Cc: Engel, Natacha -MINT <Natacha.Engel@international.gc.ca>

Subject: RE: COVID-19 Supplies- test kits and masks

Thanks. I am already registered in the buy/sell system, as well as with WBE Canada. Just can't seem to get an audience with a person that can actually make this happen. I am sure the GOC is getting a lot of suppliers contacting them right now- but I believe these kits and masks are different.

As mentioned below:

- Our distributor has already received emergency use authorization for these kits by the EU. A German company validated the tests, and they are currently brokering a deal across the EU. We can provide this verification if necessary.
- They have also applied for an emergency use authorization by the FDA in the U.S. and hope to hear this week.
- The kits have been also sent to the WHO, and they are waiting for authorization there as well.
- They have been in widespread use in China since January. The Chinese government put money into the factory to up production as quickly as possible.
- The masks can either be the FDA N95 approved ones, or the non-FDA approved ones

Anything you can do to help is greatly appreciated.

Obviously we all appreciate the urgency of this issue.

Leann Hackman-Carty

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Author of the "[Master Your Disaster](#)" series of guidebooks

& Host of the [MYD Global YouTube Channel](#).

connect via 



From: youmy.han@international.gc.ca

Sent: Thursday, March 19, 2020 8:37 AM

To: [Leann Hackman-Carty](#)

Cc: Natacha.Engel@international.gc.ca

Subject: RE: COVID-19 Supplies- test kits and masks

Hi Leann –

Thank you for reaching out! I'm looping in my colleague Natacha who may provide more guidance. I've also shared this with my colleague at Procurement. Their guidance has been to ask all businesses register at [buyandsell.ca](https://buyandsell.gc.ca/forms/help-canada-combat-covid-19-submission-form) as you have mentioned: <https://buyandsell.gc.ca/forms/help-canada-combat-covid-19-submission-form>

Thank you,

Youmy Han

Special Assistant, Regional Affairs (West and North) | Adjointe Spéciale, Affaires Régionales (Ouest et Nord)

From: Leann Hackman-Carty <leann@hackmancarty.com>
Sent: March 19, 2020 10:04 AM
To: Easton, Jason -MINT <Jason.Easton@international.gc.ca>
Cc: Han, Youmy -MINT <youmy.han@international.gc.ca>
Subject: COVID-19 Supplies- test kits and masks
Importance: High

I just got your update and am hoping you can help!

I am a WBE certified woman owned business, and have been trying to get through to the Canadian government with some products related to COVID. Obviously there is an urgency, and I just can't seem to get through the maze. Anything you can do to help is greatly appreciated.

I registered on they Buy Sell business portal as I have some COVID-19 products that I know can make a difference.

We have a couple products that are directly related to the COVID-19 issue, and wanted to make sure you were aware of them. I know time is of the essence.

COVID-19 rapid test kits

Los Angeles-based Abbot Genetics is the global distributor of these kits. We are Abbot Genetics' agents for these kits in Canada.

The kits have been in use in China since January. You can see the news release here:

http://www.china.org.cn/china/2020-01/31/content_75661844.htm

The manufacturer is a registered pharmaceutical company based in Wuxi, China. They are able to ship anywhere in the world- all customs permits on their side are secured.

(https://www.youtube.com/watch?v=gGhoZ4zl_7w&feature=youtu.be). The Chinese government put over \$2B into ensuring there was enough capacity to produce these tests as quickly as possible given the anticipated demand. They can produce ½ million units every 48 hours.

Abbot has already received emergency use authorization for these kits by the EU. It took them 10 days. The pharmaceutical company that produces the kits was already a registered supplier in the EU. A German company validated the tests, and they are currently brokering a deal across the EU. We have seen this verification.

They have also applied for an emergency use authorization by the FDA in the U.S. and hope to hear this week. The HHS has been authorized to fast track most test kits as quickly as possible. These were presented by Abbot to the FDA/Mike Pence's committee in Washington last week. They are hopeful they will get the official approval soon.

The kits have been also sent to the WHO, and they are waiting for authorization there as well.

Abbot has suggested that it would be prudent to have the test validated here in Canada as well. Even though they have been distributed widely in China, Germany, Iran and elsewhere since January, this would be the first time in Canada. So we are currently trying to find a lab that can do that for us. We know time is of the essence, and really want to be able to address the need for these kits as soon as possible. They are not swab tests, they are considered medical devices. We have some tests in Edmonton right now and are currently trying to find a lab that can validate them.

What Abbot has suggested is the following ask a lab to do is the following:

You have the two separate tests. The new one has them combined. Please review the video I sent you.

(<https://www.youtube.com/watch?v=q6N6dN52igU&feature=youtu.be>)

You can give them the two separate tests. They need to be done concurrently. One is for IgM and the other is for IgG. For more info, on the abbreviated terms, please read the excerpt in the manual or visit the website.

(<https://abbotgenetics.com/>)

Take a look at the packets in the box. It states: IgM for one and IgG for the other. There are 4 each, 8 in total. There are lancets in there as well. All you need is .9% Saline. Anyone can be tested at a clinic. Note that it is a DO-IT-YOURSELF Test. We are only urging you to test it at any lab in Canada for the sake of validation.

We are also trying to find a way to get to Health Canada with the kits to ensure we can easily import them into the country. Given they are in widespread use in China, EU (starting with Germany), Iran, and other places, I would be shocked if Canada said no. But we do want to have a green light before we start wholesaling them in Canada. We have

to figure out a way to get a quick decision though. If you have any advice in that regard that would be most helpful. Getting validation from a Health Canada lab would also be of great assistance if that can be facilitated somehow.

Disposable N95 masks and Disposable surgical masks

Abbot also has the ability to provide large supplies of masks, that are FDA approved that we are also hoping to distribute if you know of contacts for that.

I look forward to hearing from you. Thanks so much for your assistance in this regard.

Leann Hackman-Carty

HackmanCarty & Associates

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