

Lockington, Elliott (SPAC/PSPC)

From: Media <media@tpsgc-pwgsc.gc.ca>
Sent: April 25, 2020 1:37 PM
To: Harris, Emily (SPAC/PSPC); Roy, Cecely (SPAC/PSPC)
Cc: Elizabeth Lindsay; Emmanuelle Gallays; James Stott; Jean-François Létourneau; Martine Skelton; Media; Me'Shel Gulliver Bélanger; Rachel Lagacé; Sara Lacasse; Vivianne Soubhie
Subject: For MO Approval: Media Response / Tier 1 - COVID-19: Bollore Logistics / The Globe and Mail

Hi Cecely and Emily,

For your approval, please!

Thanks,
Marc
873-354-7219

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Media heads-up
The Globe and Mail
Chase, Steven (The Globe and Mail)
Date call received: April-24-20 at 11:40
Deadline: April-24-20 at 16:00
Tier 1 - COVID-19: Bollore Logistics

CONTEXT (for your information): Reporter has another set of questions, this time on Bollore Logistics.

VALUE STATEMENT:

QUESTIONS / RESPONSES:

Q1. Did the government sole-source this contract to Bollore? Or was there a competition?

Q2. When was the contract awarded? And how long is it for?

Q3. Is Public Works the client or is another department?

A1-3

At the end of March, Public Services and Procurement Canada, on behalf of the Government of Canada, entered into the contract with Bollore Logistics Canada Inc,

using established emergency contracting authorities. Bolloré is on a standing offer with the government and was selected due to their previous experience providing brokerage services to Canada, their significant footprint in China and the urgency of the requirement.

Response provided to the Toronto Star on April 9

The Government of Canada is collaborating with provinces and territories on an ongoing basis to identify their needs and purchase required equipment, supplies and services to combat COVID-19.

Public Services and Procurement Canada (PSPC) is taking an aggressive approach to buying—especially when it comes to personal protective equipment for frontline healthcare workers. This includes:

- Ordering ahead in bulk on behalf of provinces and territories
- Supplementing those orders by purchasing everything that is immediately available;
- Ramping up the domestic manufacturing capacity, through the Plan to Mobilize Industry to fight COVID-19, being led by Innovation, Science and Economic Development Canada.

This is over and above the efforts provinces and territories are taking to secure their own supply.

Q1. Can you tell me the name of the firm contracted in China for quality control, logistics and the rental of a warehouse in Shanghai?

Q2. Also, I’ve been hearing from lots of small business people who say they can use their own business connections in China to import masks and other PPE. Is the federal government supportive of these individual efforts or are these people making it harder for you to get PPE?

A1-A2. We are exploring all options for securing the necessary equipment and supplies to fight COVID-19, through both domestic and international supply chains.

By working directly with both new and existing suppliers and manufacturers, mobilizing Canadian industry and ensuring that suppliers have a clear pathway to supply goods and services that may be of use in response to COVID-19, we have placed orders and received millions of PPE supplies including masks, gloves and gowns. This includes engaging suppliers through the more than 22,000 submissions received to our call-out to suppliers at BuyandSell.gc.ca.

With regard to imports from China, the Government of Canada has secured on the ground support, including an agreement with Bolloré Logistics to provide transportation, reception, and storage services. As part of this agreement, Bolloré Logistics provides on-the-ground support in China, including organizing transportation of personal protective equipment purchased by the Government of Canada. This will be an ongoing process as orders are ready to be shipped to Canada.

Q3. Minister Anand has spoken about the “Team Canada” collaboration between the federal government and the provinces in procurement of PPE. beyond sharing space in federal cargo flights, what measures are being taken to ensure the provinces, federal and individual hospitals aren’t bidding against each other and driving up prices as we see happening in the US?

A3. The Government of Canada is collaborating with provinces and territories on an ongoing basis to identify their needs and purchase required equipment, supplies, and services to combat COVID-19. The Public Health Agency of Canada (PHAC) has been working directly with provinces and territories to identify their medical supply needs in order to place bulk buy orders. Public Services and Procurement

Canada manages the coordinated, consolidated bulk buying in working with both domestic and international suppliers to help meet these needs and ensure that frontline healthcare workers across the country are equipped and protected in the fight against COVID-19. Through the government's new agreement with Amazon, and their delivery partners that include Canada Post and Purolator, these supplies are distributed to provinces and territories under the oversight of PHAC, as quickly as possible.

The Minister of Public Services and Procurement has also established a Federal-Provincial-Territorial Ministerial Procurement Working Group with her counterparts across the country, to ensure a coordinated approach to purchasing equipment and supplies needed to fight COVID-19 in the global marketplace.