Lockington, Elliott (SPAC/PSPC)

From: Mullan-Boudreau, Caitlin (SPAC/PSPC)
Sent: March 24, 2020 9:21 PM
To: O'Neill, Sean Matthew (IC)
Cc: Taipalus, Madison (SPAC/PSPC)
Subject: RE: Surgical Mask - Made in Canada - Scale Up FAST

Thanks Sean. Adding Madison here, who will follow up.

Thx
CMB

From: O'Neill, Sean Matthew (IC)
Sent: March 24, 2020 9:19 PM
To: Mullan-Boudreau, Caitlin (SPAC/PSPC) <caitlin.mullan-boudreau@canada.ca>
Subject: FW: Surgical Mask - Made in Canada - Scale Up FAST

Hi Caitlin

I hope all is well

Please see the note below from Marco regarding a stakeholder we have reached out to regaring N95 production

Please let me know if you have any questions

Thanks!

Sean

From: Chan, Marco (IC) <marco.chan@canada.ca>
Sent: March 24, 2020 9:17 PM
To: Logan, Tim (IC) <tim.logan@canada.ca>; O'Neill, Sean Matthew (IC) <seanmatthew.oneill@canada.ca>
Cc: Caira, Celine (IC) <celine.caira@canada.ca>
Subject: RE: Surgical Mask - Made in Canada - Scale Up FAST

@Sean – could you please flag to PSPC Ops and note that the we could get 2M N95 masks made in Vancouver (specs have to check out of course), and note that they need PO before they can secure machinery & materials?

@Tim – please let them know they should submit on PSPC buy & sell if haven't already, so PSPC has a record to track. No guarantee how quickly this can move though. 2M is significant in that the first order was 6.9M, but still have no idea what the total targets are…

Mwtc

From: Logan, Tim (IC) <tim.logan@canada.ca>
Sent: March 24, 2020 11:29 AM
To: Chan, Marco (IC) <marco.chan@canada.ca>; O'Neill, Sean Matthew (IC) <seanmatthew.oneill@canada.ca>

Cc: Caira, Celine (IC) <celine.caira@canada.ca>
Subject: FW: Surgical Mask - Made in Canada - Scale Up FAST
Importance: High

See attached from Novo Textiles. If we get this moving we could have masks being produced in Vancouver starting middle of next week. (!) Granted, I have no idea what unit cost would be.

BDC apparently wants a LOI or PO from PSPC to release a loan, though the company is going to see if there's movement possible on that. Is there any lever on our end we could press more quickly?

-Tim

From: Jason Zanatta <jasonz@novotextilesco.com>
Sent: March 24, 2020 11:22 AM
To: Richardson, Galen (IC) <galen.richardson@canada.ca>; Logan, Tim (IC) <tim.logan@canada.ca>
Subject: Surgical Mask - Made in Canada - Scale Up FAST
Importance: High

Good morning Galen & Tim,

Galen thanks for the call last night. I;'ve attached a budget to move quickly on the machine.

Based on the attached I can have the machinery and raw materials into my facility in Vancouver, and be producing Surgical Masks for Government by Monday/Tuesday next week.

Jason Zanatta
CEO | President

Novo Textiles Co.
M 604 812 9385
jasonz@novotextilesco.com
novotextilesco.com

From: Richardson, Galen (IC) <galen.richardson@canada.ca>
Sent: Monday, March 23, 2020 9:25 PM
To: Jason Zanatta <jasonz@novotextilesco.com>; Logan, Tim (IC) <tim.logan@canada.ca>
Subject: RE: connecting you

Hi Jason

Thanks for taking my call.

I have forwarded your information to some of the team in BC.

For your information the location of the office in BC is set out below. Ill try and find you a contact

Western Economic Diversification / Government of Canada
1300 – 300 West Georgia Street, Vancouver, British Columbia, V6B 6B4

Please stay in touch
Thanks

Galen

From: Jason Zanatta <jasonz@novotextilesco.com>
Sent: March 23, 2020 10:24 PM
To: Richardson, Galen (IC) <galen.richardson@canada.ca>; Logan, Tim (IC) <tim.logan@canada.ca>
Subject: RE: connecting you
Importance: High

I'm free to **talk tonight anytime or tomorrow anytime on my cell: 604-812-9385.**

We have a Surgical Mask making machine, plus raw materials to make 2 million masks on hold for us overseas. I just need governments financial commitment to proceed.

Let's secure Canada's PPE supply together. We can be up and running within 2 weeks making: **75,000 masks per 8 hour shift.**

Thank you,

Jason Zanatta
CEO | President

Novo Textiles Co.
M 604 812 9385
jasonz@novotextilesco.com
novotextilesco.com

From: Richardson, Galen (IC) <galen.richardson@canada.ca>
Sent: Monday, March 23, 2020 7:14 PM
To: Logan, Tim (IC) <tim.logan@canada.ca>; Jason Zanatta <jasonz@novotextilesco.com>
Subject: RE: connecting you

Hi Jason

Thanks for the email.

Lets look to connect. What are some times that work for you the next couple days?

Thanks

From: Logan, Tim (IC) <tim.logan@canada.ca>
Sent: March 23, 2020 8:53 PM
To: Richardson, Galen (IC) <galen.richardson@canada.ca>; Jason Zanatta <jasonz@novotextilesco.com>
Subject: connecting you

Hi Jason – I'd like to connect you with Galen, my counterpart at Western Economic Diversification.

Galen – Jason runs a textile factory in Vancouver that is looking to acquire an automated N95/surgical mask production machine. They have a line on one in China, the last in inventory, and are wanting to move fast on it before someone beats them to it. Around $200k for the machine + supplies for 2m masks. Would this fall under the WED scale-up envelope?

Best,

Tim Logan
West & North Desk
Office of the Minister of Innovation, Science, and Industry
Tim.logan@canada.ca
O: 343-291-2648
C: 343-549-0665