

Lockington, Elliott (SPAC/PSPC)

From: Gary Rodrigues <gary@interaconsulting.com>
Sent: March 27, 2020 9:52 PM
To: Caira, Celine (IC); Parmar, Dovejot (SPAC/PSPC)
Cc: O'Neill, Sean Matthew (IC)
Subject: Re: FDA/CE Approved N95 Masks
Attachments: 1 -- Intera-N95 _18-March-2020 (1).pdf; 1 -- Intera-N95 _18-March-2020 (1).xlsx; 2 -- Licenses and Photos for Intera-N95 _18-March-2020 (1).pdf

Thank you Celine,

Hello and nice to meet you Dove. Just to restate what I mentioned earlier to Celine: My partner owns 4,000,000 **3M 1860 N95** masks in Singapore and 2,000,000 **3M 8210MX** masks in Vietnam. Both are selling at under \$5.00/mask USD. In addition I have Chinese and Vietnamese factories for other **3-ply and 4-ply masks** (not 3M, but fully certified) at very low price points. I know there is a requirement for masks and I would love for these to be sent to Canada.

I have attached some certifications. And I also now have 2 factories for **ventilators** that have stock that can be exported to Canada. Please let me know what the needs are and I will be able to help.

Thank you

Gary Rodrigues | Managing Director
Intera International Trade and Consulting Corporation
E: gary@interaconsulting.com | **P:** 1.226.688.9119
A: 55 Village Centre Place, Mississauga, Ontario, Canada, L4Z 1V9

On Thu, Mar 26, 2020 at 7:36 PM Caira, Celine (IC) <celine.caira@canada.ca> wrote:
Thanks Gary. Adding Dove from the Minister's office at PSPC.

Best,
Celine

Sent from my iPhone

On Mar 26, 2020, at 7:22 PM, Gary Rodrigues <gary@interaconsulting.com> wrote:

Thank you Celine, I have submitted on the GC website last week and not heard back.

My partner owns 10,000,000 3M 1860 N95 masks in Singapore and 4,000,000 3M 8210MX masks in Vietnam. Both are selling at under \$5.00/mask USD. In addition I have Chinese and Vietnamese factories for other 3-ply and 4-ply masks (not 3M, but fully certified) at very low

price points. I know there is a requirement for masks and I would love for these to be sent to Canada.

If you are interested please let me know soon, especially as the 3M product moves very quickly. Thank you!

Best Regards,

Gary Rodrigues | Managing Director

Intera International Trade and Consulting Corporation

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On Wed, Mar 25, 2020 at 6:52 PM Caira, Celine (IC) <celine.caira@canada.ca> wrote:

Hi Gary,

Thank you for reaching out.

If you have not already done so, I suggest you visit Procurement Canada's website and provide a submission under their COVID-19 buy and sell webpage: <https://buyandsell.gc.ca/forms/help-canada-combat-covid-19-submission-form>

Many thanks again for your offer of assistance during this challenging time.

Best,

Celine

From: Gary Rodrigues <gary@interaconsulting.com>

Sent: March 23, 2020 3:06 PM

To: Caira, Celine (IC) <celine.caira@canada.ca>

Subject: Re: FDA/CE Approved N95 Masks

Hi Celine, I know you are unbelievably busy at this time. Please let me know if you have received the email below. I have direct connection to supply and factories that can provide masks and I would love to help get masks to Canada. Thank you.

On Fri, Mar 20, 2020 at 10:16 PM Gary Rodrigues <gary@interaconsulting.com> wrote:

Hello Celine,

I understand that the government needs to get medical supplies to Canadians at an exceptional rate, and I have a supply of **2 million 3M N95 masks** (Model 8210MX), and am also able to provide about **1 million non-3M N95 masks per week**, and similarly large quantities of other PPE items. I am also currently in progress of supplying a large European pharmacy chain.

Please take note of the attached PDF files:

1. Detailed list of other PPE items available
2. Certifications and photos of all these items

I have submitted the **public works procurement form** and wanted to make you aware of a potential challenge around usual payment terms for government procurement. Since the COVID-19 situation is evolving day-by-day, my factory and warehouse counterparts have asked for 30-60% upfront payment (after your vetting process) to secure supply and/or schedule production capacity. There is substantial demand from other governments and multilaterals for these items, and I think that is why they have asked for upfront deposits (instead of the standard government net-30 or net-60 terms). I don't know if this makes my bid a non-starter for your purposes, and I would appreciate your thoughts on this.

My goal is to help in this challenging period, and I'd appreciate the chance to speak by phone if your schedule allows, or if you could kindly direct me to whoever is working on this file.

Please let me know. I am available all weekend at +1-226-688-9119.

Best regards,

Gary Rodrigues | Managing Director

<https://www.linkedin.com/in/gary-rodrigues/>

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Best Regards,

Gary Rodrigues | Managing Director

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Best Regards,

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