Lockington, Elliott (SPAC/PSPC)

 From:
 Gordon2, Travis (HC/SC)

 Sent:
 March 23, 2020 1:22 PM

To: Caira, Celine (IC); Murdock, Kelly (SPAC/PSPC)

Cc: Chan, Marco (IC)

Subject: RE: Office of the Minister | Cabinet du ministre

Thanks Celine. I've advised my officials and asked if they have a timeline for working toward a # to provide to PSPC. If O-two doesn't have an HC approval right now, that won't be a major issue given their approval in other countries. A licence could take a matter of hours.

Thanks, Travis

From: Caira, Celine (IC) <celine.caira@canada.ca>

Sent: 2020-03-23 12:27 PM

To: Gordon2, Travis (HC/SC) <travis.gordon2@canada.ca>; Murdock, Kelly (SPAC/PSPC) <kelly.murdock@canada.ca>

Cc: Chan, Marco (IC) <marco.chan@canada.ca>

Subject: RE: Office of the Minister | Cabinet du ministre

Thanks Travis!

I believe our officials are working together. It's Sheryl Groeneweg's team on our end sheryl.groeneweg@canada.ca

They are looking into subcontracting/licencing, but I have asked them to put this to paper in a 1-pager so can share when I receive their strategy for how they see themselves working with these companies.

I would need to double check but they made it seem that they had not received an order (or maybe a large order?) from PSPC. I will clarify with the company.

Thanks again.

C

From: Gordon2, Travis (HC/SC) < travis.gordon2@canada.ca>

Sent: March 23, 2020 12:20 PM

To: Caira, Celine (IC) <celine.caira@canada.ca>; Murdock, Kelly (SPAC/PSPC) <kelly.murdock@canada.ca>

Cc: Chan, Marco (IC) < marco.chan@canada.ca >

Subject: RE: Office of the Minister | Cabinet du ministre

I will push my officials to get a # to PSPC. Are they linked into yours?

Also, does this take care of the ongoing conversation on the type of model they are going to build? Presumably they will licence/subcontract to Bombardier, APMA, Magna.

Finally, do you have a read on why they don't presently serve Canadians? Do they have a licence? I see a very wide variety of products, including ventilators, registered on the Medical Devices Active Licence Listing on their behalf.

From: Caira, Celine (IC) < celine.caira@canada.ca>

Sent: 2020-03-23 11:34 AM

To: Murdock, Kelly (SPAC/PSPC) < kelly.murdock@canada.ca >; Gordon2, Travis (HC/SC) < travis.gordon2@canada.ca >

Cc: Chan, Marco (IC) < marco.chan@canada.ca >

Subject: RE: Office of the Minister | Cabinet du ministre

Hey Team – just spoke with O-two, a leading Canadian manufacturer of ventilators. They have Bombardier, APMA, and Magna lined up and ready, but are just waiting for numbers. They tell me they are able to ramp up production to about 5,000 ventilators a month in 30 days and are exporting to UK, Spain, Portugal and the US, but not serving Canadians.

Is there a way we can expedite getting them numbers and get things rolling? Even if it is an estimate? Trying to get a sense of what the pain points are.

Thanks,

C

From: Helton < helton@otwo.com> Sent: March 23, 2020 10:18 AM

To: Caira, Celine (IC) <celine.caira@canada.ca>

Subject: RE: Office of the Minister | Cabinet du ministre

Importance: High

Hello Celine,

I tried calling you just now. Please let me know when is the best time to talk.

Best regards,

HELTON SANTOS

Vice President Sales and Marketing

O-Two Medical Technologies Inc.

45A, Armthorpe Road, Brampton - Ontario - Canada - L6T 5M4 otwo.com

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From: Caira, Celine (IC) < celine.caira@canada.ca>

Sent: Sunday, March 22, 2020 8:20 PM

To: Resuscitation **Subject:** Ventilators

Hello,

I would like to connect with someone in your company on your capacity to produce ventilators. Kindly let me know who would be best to connect with and we will find a time to connect by phone.

Many thanks and looking forward to discussing soon.

Celine V. Caira

Policy Advisor | Conseillère en politique Office of the Minister | Cabinet du ministre Innovation, Science and Industry Canada | Innovation, Sciences et Industrie Canada celine.caira@canada.ca | Mobile: 343-548-4019 | 235 Queen Street, Ottawa