

Lockington, Elliott (SPAC/PSPC)

From: Smith, Joanna <Joanna.Smith@thecanadianpress.com>
Sent: June 26, 2020 10:04 AM
To: fitz-morris, James (SPAC/PSPC)
Cc: Reevely, David
Subject: RE: Canada almost self-sufficient in PPE as Canadian businesses step up: PM

Hi James,

Thanks for your email. I am CC'ing Ottawa bureau chief David Reevely on this note, as I start later today and so he would be able to respond to you more quickly.

Best regards,

Joanna Smith

From: fitz-morris, James (SPAC/PSPC) <james.fitz-morris@canada.ca>
Sent: June-26-20 9:31 AM
To: Smith, Joanna <Joanna.Smith@thecanadianpress.com>
Subject: Canada almost self-sufficient in PPE as Canadian businesses step up: PM

Hi Joanna,

Hope all is well.

Not sure who wrote this story, so I figured I would flag this to you (please let me know if this is better directed elsewhere): <https://nationalpost.com/pm/news-pmn/canada-news-pmn/canada-almost-self-sufficient-in-ppe-as-canadian-businesses-step-up-pm>

I would like to discuss these lines in the story (versions of them seem to appear frequently in other stories):

“But the Public Services and Procurement Canada website says Canada has still not received anywhere near the quantities of PPE that have been ordered.

As of June 16, 55.7 million face shields had been ordered but only 17.6 million received; more than one billion pairs of gloves ordered but only 42.3 million received; 126.6 million gowns ordered but only 4.6 million received; 20.4 million litres of hand sanitizer ordered but just 7.1 million litres received.”

The website referenced says this right above the chart: “Quantities ordered” includes products scheduled for delivery between March 31, 2020, and March 31, 2021.

And Minister Anand has responded to questions about this a number of times. The items ordered were never meant to be immediately delivered in full. Yes, some contracts are for delivery as soon as possible – but a large majority are on delivery schedules.

The Medicom contract is a good example: <https://www.newswire.ca/news-releases/medicom-announces-long-term-supply-agreement-with-canadian-government-in-support-of-new-mask-production-facility-875716581.html>

It's a 10 year contract with a set monthly delivery schedule – so we have added-up all the masks that are scheduled for delivery between now and the end of March next year and are reporting them as “Quantities Ordered.”

We also point out on the site (and the Min has also discussed) that: “Given the high global demand for these goods, there is a possibility that not all contracts will be entirely fulfilled. This has been taken into consideration in the procurement approach, and additional steps are being taken to meet our goal of having sufficient supply to exceed demand.”

In other words: we know some of these suppliers will end-up cancelling their contracts because of issues on their end (we aren't cancelling contracts from our end) – so we have ordered more than we anticipate will actually be delivered.

All that to say.... I think it is a mischaracterization to portray this a problem with deliveries.

Thanks,
James

James Fitz-Morris

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