

## Lockington, Elliott (SPAC/PSPC)

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**From:** Kusnick, Chelsea (SPAC/PSPC)  
**Sent:** March 26, 2020 1:19 PM  
**To:** Mullan-Boudreau, Caitlin (SPAC/PSPC); Murdock, Kelly (SPAC/PSPC)  
**Subject:** FW: Canadian manufacturers needed to help combat COVID-19

Do we have a contact at PHAC I can put them in touch with?

**From:** Lapone, Anthony (SPAC/PSPC)  
**Sent:** March 26, 2020 1:10 PM  
**To:** Kusnick, Chelsea (SPAC/PSPC) <[chelsea.kusnick@canada.ca](mailto:chelsea.kusnick@canada.ca)>  
**Subject:** TR: Canadian manufacturers needed to help combat COVID-19

Hi,

Can you follow-up with them?

Thanks!

**From:** Mullan-Boudreau, Caitlin (SPAC/PSPC)  
**Sent:** March 24, 2020 at 10:05 PM  
**To:** O'Neill, Sean Matthew (IC) <[seanmatthew.oneill@canada.ca](mailto:seanmatthew.oneill@canada.ca)>  
**Cc:** Lapone, Anthony (SPAC/PSPC) <[anthony.laporte@canada.ca](mailto:anthony.laporte@canada.ca)>  
**Subject:** Re: Canadian manufacturers needed to help combat COVID-19

Adding Anthony again.

Thanks Sean for the quick reply.

CMB

Sent from my iPhone

On Mar 24, 2020, at 6:17 PM, O'Neill, Sean Matthew (IC) <[seanmatthew.oneill@canada.ca](mailto:seanmatthew.oneill@canada.ca)> wrote:

Hi Caitlin

Please see below

Best

Sean

**From:** Chan, Marco (IC) <[marco.chan@canada.ca](mailto:marco.chan@canada.ca)>  
**Sent:** March 24, 2020 6:13 PM  
**To:** O'Neill, Sean Matthew (IC) <[seanmatthew.oneill@canada.ca](mailto:seanmatthew.oneill@canada.ca)>  
**Subject:** RE: Canadian manufacturers needed to help combat COVID-19

Don't know if they have been in touch with health, but their sanitizer is already licensed by Health Canada: "The product we want to manufacture is Healthcare Plus Sanitizing Hand Gel (NPN#80002430)". I searched the Licensed Natural Health Products Database and the exact product shows up.

mwtc

**From:** O'Neill, Sean Matthew (IC) <[seanmatthew.oneill@canada.ca](mailto:seanmatthew.oneill@canada.ca)>  
**Sent:** March 24, 2020 5:58 PM  
**To:** Chan, Marco (IC) <[marco.chan@canada.ca](mailto:marco.chan@canada.ca)>  
**Subject:** FW: Canadian manufacturers needed to help combat COVID-19

Hi Marco

Do we know if the stakeholders below have also been in touch with Health?

Sean

**From:** Mullan-Boudreau, Caitlin (SPAC/PSPC) <[caitlin.mullan-boudreau@canada.ca](mailto:caitlin.mullan-boudreau@canada.ca)>  
**Sent:** March 24, 2020 4:59 PM  
**To:** O'Neill, Sean Matthew (IC) <[seanmatthew.oneill@canada.ca](mailto:seanmatthew.oneill@canada.ca)>  
**Cc:** Laporte, Anthony (SPAC/PSPC) <[anthonyv.laporte@canada.ca](mailto:anthonyv.laporte@canada.ca)>  
**Subject:** RE: Canadian manufacturers needed to help combat COVID-19

Hey Sean — adding Anthony (our QC Regional Advisor) here. We will follow-up on this request.

Do you know if they have connected with PHAC? We need to ensure the hand sanitizer meets the Health Canada regs.

Thanks!  
Caitlin

**Caitlin Mullan-Boudreau**  
*Director of Operations, Office of the Minister of Public Services & Procurement*  
*Directrice des opérations, Bureau de la Ministre des Services publics et de l'Approvisionnement*  
**613-462-7683**

**From:** O'Neill, Sean Matthew (IC)  
**Sent:** March 24, 2020 4:47 PM  
**To:** Mullan-Boudreau, Caitlin (SPAC/PSPC) <[caitlin.mullan-boudreau@canada.ca](mailto:caitlin.mullan-boudreau@canada.ca)>  
**Subject:** FW: Canadian manufacturers needed to help combat COVID-19

Hi Caitlin,

Ok If I send this your way?

Best

Sean

**From:** Chan, Marco (IC) <[marco.chan@canada.ca](mailto:marco.chan@canada.ca)>  
**Sent:** March 24, 2020 4:36 PM  
**To:** Assoum, Sarah (IC) <[sarah.assoum@canada.ca](mailto:sarah.assoum@canada.ca)>  
**Cc:** O'Neill, Sean Matthew (IC) <[seanmatthew.oneill@canada.ca](mailto:seanmatthew.oneill@canada.ca)>; Caira, Celine (IC) <[celine.caira@canada.ca](mailto:celine.caira@canada.ca)>  
**Subject:** RE: Canadian manufacturers needed to help combat COVID-19

@Sean, I think you can flag this for PSPC. 25K bottles of 473mL of sanitizer is a big enough order that PSPC is likely interested, given their initial order was ~130K bottles. (Not sure if right size/type, but they can tell us as I'm in the dark still about their exact needs).

@Sarah, we don't have a document to provide for the authorization because this is still regulated provincially. All we have to do is tell them that manufacturing medical products related to COVID is a topic under consideration in relevant talks.  
mwtc

**From:** Assoum, Sarah (IC) <[sarah.assoum@canada.ca](mailto:sarah.assoum@canada.ca)>  
**Sent:** March 24, 2020 4:21 PM  
**To:** Chan, Marco (IC) <[marco.chan@canada.ca](mailto:marco.chan@canada.ca)>; Caira, Celine (IC) <[celine.caira@canada.ca](mailto:celine.caira@canada.ca)>  
**Subject:** FW: Canadian manufacturers needed to help combat COVID-19

Here is a cosmetic company that will produce hand sanitizer in Sherbrooke. They have been targeted as an essential company by the Quebec government. Is it possible to follow up with them?

Thank you,

Sarah A.

**From:** Alexandre Nault <[alexandren@thecolorgroup.ca](mailto:alexandren@thecolorgroup.ca)>  
**Sent:** March 24, 2020 1:23 PM  
**To:** Assoum, Sarah (IC) <[sarah.assoum@canada.ca](mailto:sarah.assoum@canada.ca)>  
**Subject:** RE: Canadian manufacturers needed to help combat COVID-19

Hello Sarah,

Just to let you know that we have secured our production line and should be manufacturing our first batch of **Healthcare Plus Sanitizing Hand Gel** this Thursday.

- We expect to receive 25,000 473 mL bottles on Monday.
- So, if all goes well, we should be able to supply the region as early as next week.
- Our company was already targeted yesterday by Quebec's Ministère de l'Économie et de l'Innovation to participate in the fight against COVID-19. See attached.
- The online form was submitted to the Government of Quebec this morning, and we are waiting for an information officer to contact us.

In the meantime, are there other steps we need to take?

Could we get a document from the government to keep our business open past midnight tonight?

Thanks very much,

**Alexander Nault**

Director of Operations

<image001.gif>

Canadian Custom Packaging The Color Group

3995 Boulevard Industriel, Sherbrooke, Québec, J1L 2S7, Canada

**Tel:** 819.821.2676 x236 • **Fax:** 819.562.4833

[alexandren@thecolorgroup.ca](mailto:alexandren@thecolorgroup.ca)

[www.cdncustompackaging.com](http://www.cdncustompackaging.com)

**From:** Assoum, Sarah (IC) [<mailto:sarah.assoum@canada.ca>]

**Sent:** March 23, 2020 at 6:01 PM

**To:** Alexandre Nault <[alexandren@thecolorgroup.ca](mailto:alexandren@thecolorgroup.ca)>

**Subject:** RE: Canadian manufacturers needed to help combat COVID-19

Good evening Mr. Nault,

I acknowledge receipt of your email. I'm transferring your information to my team. With respect to Mr. Legault's announcement today and your concerns about your plant's closure, I encourage you to contact [Francois.Pouliot@mce.gouv.qc.ca](mailto:Francois.Pouliot@mce.gouv.qc.ca) - and explain the situation to him.

Sincerely,

Sarah A.

**From:** Alexandre Nault <[alexandren@thecolorgroup.ca](mailto:alexandren@thecolorgroup.ca)>

**Sent:** March 23, 2020 4:51 PM

**To:** Assoum, Sarah (IC) <[sarah.assoum@canada.ca](mailto:sarah.assoum@canada.ca)>

**Subject:** RE: Canadian manufacturers needed to help combat COVID-19

Hello Sarah,

Thanks for your call. As discussed, our Jedmon division in Toronto already manufactures and supplies medical equipment for hospitals (antiseptic gel, operating room cleaner, 70% isopropyl alcohol etc.).

- Our The Color Group facility in Sherbrooke has several assembly lines, mixing tanks and other equipment for manufacturing, filling and packaging liquid products.
- We already have ISO 22716 certification and are licensed by Health Canada.
- The product we want to manufacture is **Healthcare Plus Sanitizing Hand Gel (NPN#80002430)**.
- We have reserved 25,000 bottles with one supplier.

However, we still do not have enough Denatured Alcohol 1B (SDAG 3 - 95%) or Carbopol 940 polymer (INCI name: Carbomer).

My buyers and I will continue our search tomorrow.

Sincerely,

**Alexander Nault**

Director of Operations

<image001.gif>

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[alexandren@thecolorgroup.ca](mailto:alexandren@thecolorgroup.ca)  
[www.cdncustompackaging.com](http://www.cdncustompackaging.com)

**From:** Assoum, Sarah (IC) [<mailto:sarah.assoum@canada.ca>]  
**Sent:** March 23, 2020 at 4:10 PM  
**To:** Alexandre Nault <[alexandren@thecolorgroup.ca](mailto:alexandren@thecolorgroup.ca)>  
**Subject:** Canadian manufacturers needed to help combat COVID-19

Hello Mr. Nault,

I'm the regional advisor for Quebec in Minister Bains' office. I tried to reach you by phone, but the line was busy. Could you please call me back at 343-551-7409?

Thank you,

## Sarah Assoum

Special Assistant, (Quebec), Minister Bains  
Innovation, Science and Industry / Government of Canada  
[sarah.assoum@canada.ca](mailto:sarah.assoum@canada.ca) / Tel: 343-291-1917 / M: 1-866-694-8389

Adjointe spéciale, (Québec), Ministre Bains  
Innovation, Sciences et Industrie / Gouvernement du Canada  
[sarah.assoum@canada.ca](mailto:sarah.assoum@canada.ca) / Tél. : 343-291-1917 / ATS : 1-866-694-8389  
**From:** Alexandre Nault <[alexandren@thecolorgroup.ca](mailto:alexandren@thecolorgroup.ca)>  
**Sent:** March 20, 2020 11:49 AM  
**To:** MID / DIM (IC) <[ic.mid-dim.ic@canada.ca](mailto:ic.mid-dim.ic@canada.ca)>  
**Subject:** Canadian manufacturers needed to help combat COVID-19

Hi,

I am contacting you in response to the Call to action: Canadian manufacturers needed to help combat COVID-19.

<https://www.canada.ca/en/services/business/maintaingrowimprovebusiness/manufacturers-needed.html>

- We are a manufacturer of skin care and cosmetic products with a 44,000 sq. ft. facility in Sherbrooke, Quebec.
- We already have ISO 22716 certification and are licensed by Health Canada to manufacture NHPs.
- I am currently evaluating the possibility of converting one of our production lines to manufacture **Purell-type hand sanitizer**.

Please contact us if you have any special requests or any other more urgent product needs.

Sincerely,

**Alexander Nault**  
Director of Operations  
<image001.gif>

Canadian Custom Packaging & The Color Group  
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