

Lockington, Elliott (SPAC/PSPC)

From: Singh, Nanki (SPAC/PSPC)
Sent: June 12, 2020 12:01 PM
To: Parmar, Dovejot (SPAC/PSPC)
Subject: FW: [MARKETING] Now Accepting Orders for Made in Canada Masks and Updating Mask Pricing.

From: Tal Dehtiar @ Oliberte Masks [mailto:tal@oliberte.com]
Sent: June 12, 2020 11:38 AM
To: Anand, Anita (SPAC/PSPC) <anita.anand@canada.ca>
Subject: [MARKETING] Now Accepting Orders for Made in Canada Masks and Updating Mask Pricing.



Hi,

Please find below our mask offering as of June 12th, 2020.

I am pleased to announce that we are officially taking orders for our Made in Canada Non-Medical 3-ply Disposable Face Masks.

Some notes on our Canadian manufacturing:

1. MOQ is 500 masks. They come in packs of 10.
2. We can offer branding (on the masks) and packaging, but orders must be above 250,000 units. Lead time is 3-4 weeks for first orders and 1-2 weeks for recurring orders.
3. Current mask colours are the standard Blue (outside) with white, but we can provide all white as well. Black will be available at the end of June. Pink, green and purple will be available at the end of July.
4. For those interested we also have the option of providing 2-ply and 4 ply; please contact me for spot pricing.

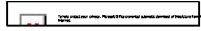
We are also currently testing our Made in Canada medical-grade masks against the ASTM Level 1, 2 and 3 standard. Once we have those results, we will provide pricing. We are expecting to have stock the last week of June.

For our imported KN95s and our current Level 1 medical masks, we can now provide up to 35% discounts, depending on the size of the order. Volume discounts is not available for children masks.

As always, if you have any questions or would like to discuss, please let me know.

Regards,
Tal

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Minimum Order Quantity (MOQ)
Our minimum order quantity for wholesale pricing is:

- 500 Non-Medical Masks
 - 500 Medical Masks
 - 250 KN95
 - MOQ are plus domestic shipping
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