

Lockington, Elliott (SPAC/PSPC)

From: Omar Allam <omar.allam@allamadvisorygroup.com>
Sent: March 26, 2020 4:38 PM
To: Murdock, Kelly (SPAC/PSPC)
Cc: Caira, Celine (IC); Parmar, Dovejot (SPAC/PSPC)
Subject: Re: Connecting - PPE

Hi Dove and Kelly:

Thanks to Celine we are virtually connected.

I want to flag to your attention two submission numbers to the Federal and Ontario COVID-19 procurement platforms. I would be grateful if someone can confirm if the proposals have been received:

- COVID-19 [BuySell.gc.ca](https://www.buysell.gc.ca) submission is: 40214
- Ontario Together submission #2406906

N.B. The proposals were submitted by Mr. Jacky Lam, Managing Director of OKIA Optical Co., Ltd based in Hong Kong and he is on standby and you have his contact details should you wish to discuss/seek further clarification about his order. I can attest to his credentials and business.

I am available to assist where appropriate, given the timezone differences/level of urgency.

Thank you in advance and stay safe.

Omar

Omar Allam

CEO & Founder
Global Trade Practice Leader
Allam Advisory Group (AAG)
Ottawa, Canada
D +1 613 909 0095 | M +1-613-618-0008
omar.allam@allamadvisorygroup.com
[Bio](#) | [Website](#) | [Twitter](#)
Assistant: Amy Ingram amy.ingram@allamadvisorygroup.com



This email / message (including any of its attachments as applicable) is/are solely for the exclusive use of the intended recipient(s). The content thereof and that of any of its attachments is confidential, proprietary, protected by intellectual property rights (copyright or others) and may contain information that is privileged. If you are not an intended recipient and/or received it in error, please notify the sender immediately by emailing a response, and then please delete and destroy completely the email and its attachments from your computer and/or mailbox, as well as all copies thereof (whether in soft or hard copy format). Please note that in such cases any review, storage, copying or dissemination is prohibited as well as no action or decision shall be made based on information contained in the email or its attachments.

Unless stated expressly otherwise, any views or opinions presented in the email or its attachments are solely those of the originator and do not necessarily represent those of Allam Advisory Group. Where the content of this email is personal or is otherwise unconnected with the firm or our clients' business or represents the view, opinion or other position of the originator, Allam Advisory Group accept no responsibility or liability for such content. We accept no responsibility for viruses that we may have unintentionally transmitted to you within this email and you should check for viruses before opening any attachment. Those communicating with us by email will be deemed to have consented to us intercepting and monitoring those communications. At present the integrity of e-mail across the internet cannot be guaranteed and messages sent via this medium are potentially at risk. Therefore, we will not accept liability for any claims arising as a result of the use of this medium to transmit messages by or to Allam Advisory Group.

On Thu, Mar 26, 2020 at 3:57 PM Murdock, Kelly (SPAC/PSPC) <kelly.murdock@canada.ca> wrote:
Adding my colleague Dove, our Ontario desk

Sent from my iPhone

On Mar 26, 2020, at 3:55 PM, Caira, Celine (IC) <celine.caira@canada.ca> wrote:

Hi Omar,

As discussed – adding Kelly from PSPC who can provide more information on timelines associated with procurement of PPE. Kelly – The shipment is coming from Hong Kong.

If you are looking to have a discussion on retooling, please contact our Department: ic.mid-dim.ic@canada.ca

For any questions/requests/applications for medical devices, including test kits, please direct people to:

hc.devicelicensing-homologationinstruments.sc@canada.ca

For any questions/requests/applications for other health products, including hand sanitizer, please contact:

hc.covid19healthproducts-produitsdesante.sc@canada.ca

If you do not hear back within due time, don't hesitate to follow up with me.

Let's keep in touch on the retooling piece.

Best,

Celine

From: Caira, Celine (IC)
Sent: March 25, 2020 9:25 PM
To: 'Omar Allam' <omar.allam@allamadvisorygroup.com>
Cc: Amy Ingram - AAG Canada <amy.ingram@allamadvisorygroup.com>
Subject: RE: Connecting - PPE

Hi Allam,

So sorry I missed you today, the hours seem to escape me these days. I would be happy to discuss further. Tomorrow I could do 30mins from 10-11:30am or 3-4pm.

Amy – feel free to send an invite at whatever mutually convenient time in those slots.

Thanks and looking forward to connecting.

Celine

From: Omar Allam <omar.allam@allamadvisorygroup.com>
Sent: March 24, 2020 3:33 PM
To: Caira, Celine (IC) <celine.caira@canada.ca>
Cc: Amy Ingram - AAG Canada <amy.ingram@allamadvisorygroup.com>
Subject: Re: Connecting - PPE

Hi Celine,

Thank you for getting in touch. I know that you, your team and the Minister are working tirelessly in response to COVID-19.

I am available for a call tomorrow at 9 am EDT. If this timing works for you, please send me the best number to reach you and my assistant (Amy) will send out a calendar invite.

By way of background, through my global trade supply chain network, I was able to identify several manufacturers that have access to a wide range of PPE products, a quick COVID-19 test (used in Spain, Italy, UK w/92% accuracy), and hand sanitizers that are available for purchase and can be shipped from Hong Kong and China.

With this in mind and in preparation for our call, please find attached a list of products/equipment with photos, details of availability, material specification, CE certification, pricing per unit, payment methods, and delivery timeframes, etc.

Looking forward to speaking with you.

Kind regards,

Omar

PS. N.B. for the record my work on this initiative is pro-bono since I want to do my part to help Canada fight COVID-19.

Omar Allam

CEO & Founder

Allam Advisory Group (AAG)

D +1 613 909 0095 | M +1-613-618-0008

omar.allam@allamadvisorygroup.com

[Bio](#) | [Website](#) | [Twitter](#)

Assistant: Amy Ingram amy.ingram@allamadvisorygroup.com

<~WRD000.jpg>

This email / message (including any of its attachments as applicable) is/are solely for the exclusive use of the intended recipient(s). The content thereof and that of any of its attachments is confidential, proprietary, protected by intellectual property rights (copyright or others) and may contain information that is privileged. If you are not an intended recipient and/or received it in error, please notify the sender immediately by emailing a response, and then please delete and destroy completely the email and its attachments from your computer and/or mailbox, as well as all copies thereof (whether in soft or hard copy format). Please note that in such cases any review, storage, copying or dissemination is prohibited as well as no action or decision shall be made based on information contained in the email or its attachments. Unless stated expressly otherwise, any views or opinions presented in the email or its attachments are solely those of the originator and do not necessarily represent those of Allam Advisory Group. Where the content of this email is personal or is otherwise unconnected with the firm or our clients' business or represents the view, opinion or other position of the originator, Allam Advisory Group accept no responsibility or liability for such content. We accept no responsibility for viruses that we may have unintentionally transmitted to you within this email and you should check for viruses before opening any attachment. Those communicating with us by email will be deemed to have consented to us intercepting and monitoring those communications. At present the integrity of e-mail across the internet cannot be guaranteed and messages sent via this medium are potentially at risk. Therefore, we will not accept liability for any claims arising as a result of the use of this medium to transmit messages by or to Allam Advisory Group.

<~WRD000.jpg>

On Tue, Mar 24, 2020 at 3:03 PM Caira, Celine (IC) <celine.caira@canada.ca> wrote:

Hi Omar,

I saw your message on twitter about PPE. I would be interested in discussing further with you. Can you let me know when you might be available for a quick call perhaps tomorrow morning?

Many thanks,

Celine V. Caira

Policy Advisor | Conseillère en politique

Office of the Minister | Cabinet du ministre

Innovation, Science and Industry Canada | Innovation, Sciences et Industrie Canada

celine.caira@canada.ca | Mobile: 343-548-4019 | 235 Queen Street, Ottawa

