

## Lockington, Elliott (SPAC/PSPC)

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**From:** Parmar, Dovejot (SPAC/PSPC)  
**Sent:** March 30, 2020 11:25 AM  
**To:** Omar Allam; Murdock, Kelly (SPAC/PSPC)  
**Cc:** Caira, Celine (IC)  
**Subject:** RE: ●COVID-19 PPE Offer Status Request - Submission #40214 ●

Hi Omar,

I will give you a call before 2PM.

### Dove Parmar

Special Assistant - Ontario | Adjoint spécial - Ontario  
Office of the Honourable Anita Anand | Bureau de l'honorable Anita Anand  
Public Services and Procurement Canada | Services publics et Approvisionnement Canada  
[dovejot.parmar@canada.ca](mailto:dovejot.parmar@canada.ca)

**From:** Omar Allam [mailto:omar.allam@allamadvisorygroup.com]  
**Sent:** March-30-20 11:16 AM  
**To:** Murdock, Kelly (SPAC/PSPC) <kelly.murdock@canada.ca>; Parmar, Dovejot (SPAC/PSPC) <dovejot.parmar@canada.ca>  
**Cc:** Caira, Celine (IC) <celine.caira@canada.ca>  
**Subject:** ●COVID-19 PPE Offer Status Request - Submission #40214 ●

Good morning Dove and Kelly,

I hope you are both doing well during these very challenging times.

I am writing to follow up on our interactions from last week via IC/Celine Caira.

I understand there is a high level of urgency for Canada to procure high-quality and trusted PPE products and medical equipment to fight COVID-19. We know global supply is running short, many countries are restricting exports and/or securing large scale orders from credible suppliers like the ones I am in direct contact with.

**That being said, my trusted/vetted business contact and the supplier that I identified still has the capacity to fulfill orders with expedited /shipments to Canada from Hong Kong, ASAP.**

Grateful if you could please provide an **update on the status of submission: #40214**

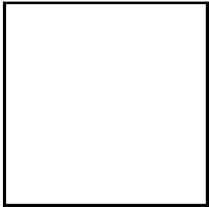
Thank you and I look forward to hearing from you.

Omar

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Omar Allam

CEO & Founder  
Global Trade Practice Leader  
Allam Advisory Group (AAG)  
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Assistant: Amy Ingram [amy.ingram@allamadvisorygroup.com](mailto:amy.ingram@allamadvisorygroup.com)



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On Thu, Mar 26, 2020 at 4:37 PM Omar Allam <[omar.allam@allamadvisorygroup.com](mailto:omar.allam@allamadvisorygroup.com)> wrote:

Hi Dove and Kelly:

Thanks to Celine we are virtually connected.

I want to flag to your attention two submission numbers to the Federal and Ontario COVID-19 procurement platforms. I would be grateful if someone can confirm if the proposals have been received:

- COVID-19 [BuySell.gc.ca](https://www.buysell.gc.ca) submission is: 40214
- Ontario Together submission #2406906

N.B. The proposals were submitted by Mr. Jacky Lam, Managing Director of OKIA Optical Co., Ltd based in Hong Kong and he is on standby and you have his contact details should you wish to discuss/seek further clarification about his order. I can attest to his credentials and business.

I am available to assist where appropriate, given the timezone differences/level of urgency.

Thank you in advance and stay safe.

Omar

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## Omar Allam

CEO & Founder

Global Trade Practice Leader

Allam Advisory Group (AAG)

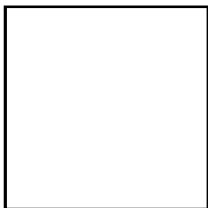
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On Thu, Mar 26, 2020 at 3:57 PM Murdock, Kelly (SPAC/PSPC) <[kelly.murdock@canada.ca](mailto:kelly.murdock@canada.ca)> wrote:

Adding my colleague Dove, our Ontario desk

Sent from my iPhone

On Mar 26, 2020, at 3:55 PM, Caira, Celine (IC) <[celine.caira@canada.ca](mailto:celine.caira@canada.ca)> wrote:

Hi Omar,

As discussed – adding Kelly from PSPC who can provide more information on timelines associated with procurement of PPE. Kelly – The shipment is coming from Hong Kong.

If you are looking to have a discussion on retooling, please contact our Department: [ic.mid-dim.ic@canada.ca](mailto:ic.mid-dim.ic@canada.ca)

For any questions/requests/applications for medical devices, including test kits, please direct people to:

[hc.devicelicensing-homologationinstruments.sc@canada.ca](mailto:hc.devicelicensing-homologationinstruments.sc@canada.ca)

For any questions/requests/applications for other health products, including hand sanitizer, please contact:

[hc.covid19healthproducts-produitsdesante.sc@canada.ca](mailto:hc.covid19healthproducts-produitsdesante.sc@canada.ca)

If you do not hear back within due time, don't hesitate to follow up with me.

Let's keep in touch on the retooling piece.

Best,

Celine

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**From:** Caira, Celine (IC)  
**Sent:** March 25, 2020 9:25 PM  
**To:** 'Omar Allam' <[omar.allam@allamadvisorygroup.com](mailto:omar.allam@allamadvisorygroup.com)>  
**Cc:** Amy Ingram - AAG Canada <[amy.ingram@allamadvisorygroup.com](mailto:amy.ingram@allamadvisorygroup.com)>  
**Subject:** RE: Connecting - PPE

Hi Allam,

So sorry I missed you today, the hours seem to escape me these days. I would be happy to discuss further. Tomorrow I could do 30mins from 10-11:30am or 3-4pm.

Amy – feel free to send an invite at whatever mutually convenient time in those slots.

Thanks and looking forward to connecting.

Celine

**From:** Omar Allam <[omar.allam@allamadvisorygroup.com](mailto:omar.allam@allamadvisorygroup.com)>  
**Sent:** March 24, 2020 3:33 PM  
**To:** Caira, Celine (IC) <[celine.caira@canada.ca](mailto:celine.caira@canada.ca)>  
**Cc:** Amy Ingram - AAG Canada <[amy.ingram@allamadvisorygroup.com](mailto:amy.ingram@allamadvisorygroup.com)>  
**Subject:** Re: Connecting - PPE

Hi Celine,

Thank you for getting in touch. I know that you, your team and the Minister are working tirelessly in response to COVID-19.

I am available for a call tomorrow at 9 am EDT. If this timing works for you, please send me the best number to reach you and my assistant (Amy) will send out a calendar invite.

By way of background, through my global trade supply chain network, I was able to identify several manufacturers that have access to a wide range of PPE products, a quick COVID-19 test (used in Spain, Italy, UK w/92% accuracy), and hand sanitizers that are available for purchase and can be shipped from Hong Kong and China.

With this in mind and in preparation for our call, please find attached a list of products/equipment with photos, details of availability, material specification, CE certification, pricing per unit, payment methods, and delivery timeframes, etc.

Looking forward to speaking with you.

Kind regards,

Omar

PS. N.B. for the record my work on this initiative is pro-bono since I want to do my part to help Canada fight COVID-19.

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## Omar Allam

CEO & Founder

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On Tue, Mar 24, 2020 at 3:03 PM Caira, Celine (IC) <[celine.caira@canada.ca](mailto:celine.caira@canada.ca)> wrote:

Hi Omar,

I saw your message on twitter about PPE. I would be interested in discussing further with you. Can you let me know when you might be available for a quick call perhaps tomorrow morning?

Many thanks,

**Celine V. Caira**

Policy Advisor | Conseillère en politique

Office of the Minister | Cabinet du ministre

Innovation, Science and Industry Canada | Innovation, Sciences et Industrie Canada

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