Lockington, Elliott (SPAC/PSPC)

From: Singh, Nanki (SPAC/PSPC)

Sent: May 18, 2020 1:56 PM

To: Parmar, Dovejot (SPAC/PSPC)

Subject: FW: COVID-19: Oliberte Mask Pricing @ May 15th, 2020

From: Tal Dehtiar @ Oliberte Masks [mailto:tal@oliberte.com]

Sent: May 15, 2020 6:33 PM

To: Anand, Anita (SPAC/PSPC) <anita.anand@canada.ca>
Subject: COVID-19: Oliberte Mask Pricing @ May 15th, 2020



Hi,

Please find below our mask offering with pricing as of May 15th, 2020. We currently have KN95, Non-Medical and Level I Medical Masks in-stock.

Also, as we continue to on-board our factories with the FDA and Health Canada, I am pleased to announce this week one of our main supplier, Fujian Leephick Pharmaceutical Industry CO. Ltd. is now listed on Health Canada's website for our Level 1 Medical Mask:

https://www.canada.ca/en/health-canada/services/drugs-health-products/compliance-enforcement/covid19-interim-order-drugs-medical-devices-special-foods/medical-device-exceptional-import/list.html

In addition, as many cities begin to open up, our demand has increased substantially and I wanted to share again which masks our industry partners are ordering:

- Long-Term Care Facilities: This continues to be the largest group we support in providing our Level I Medical mask and KN95.
- Dental Practices: As dental and related clinics are getting ready to open up, our KN95s are in high demand in combination with other PPE.
- Medical & Pharmacy Clinics: We are seeing increased orders in our Level I
 Medical masks to support doctor's offices, nursing and administrative staff.
- Physiotherapy, Massage and Related: Level I Medical masks are most common.
- Restaurants & Hotels: Non-Medical masks, but also Level I medical mask for those interacting with or preparing foods. For franchise partners in Canada and the USA, we have special programs we have arranged with certain restaurant chains
- Manufacturing Facilities: Many are ordering our Non-Medical masks, but for those manufacturing food, medicine, cannabis or related, our Level I Medical mask are purchased
- Retail Stores: Given our history in the shoe-business, most of our retail partner
 are large and small shoe retailer as many stores are now doing curb-side pick up
 and getting ready to open to the public in limited capacity. Given it seems many

stores will require customers to wear face masks, retailers are preparing to provide customers non-medical masks for free

- Construction and Related: Non-Medical Masks and KN95s are most commonly purchased.
- Service, Security & Property Management: Non-Medical Masks are in highdemand.

Regards, Tal

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Oliberte Limited

Health Canada Medical Device License #: 11767



Background and Information: Oliberte Limited COVID-19 Mask Offering

During COVID-19, Oliberte Limited has pivoted to provide nearly 10 Million masks to those in need. We are providing an all-in service with all-in pricing for medical and non-medical grade face masks and the N95 comparable, the KN95.

Oliberte Limited Details

1156 Speers Road, Unit 1 Oakville, Ontario, L6L 2X4, Canada Business #: 820403897

DUNS #: 243934838

Health Canada Medical License #: 11767

Factory Partners in China

Oliberte exports with factories that are approved for export in China and approved medical device companies, according to the China National Medical Products Administration (NMPA). We currently work with 5 factories in China. If you like more information on any of our partners, do not hesitate to ask.

On-Site Team in China

In China we have our own staff of 10+ men and women that are supporting our mask production currently. Work includes:

- Confirmation and Follow up of Orders
- Regular communication with Head Office in Canada on status, potential issues and general updates.

• On and Off-site quality and export related inspections, packaging, labeling, documentation as needed

Made in Canada Non-Medical and Medical Face Masks

We have decided to purchase and bring in-house the machinery needed to produce Non-Medical and Level 1 Face Masks. We we will be up and running by June 1st with non-medical masks and June 15th with medical-grade masks.

If you are interested in placing an order for end of May/early June, please let me know so we can work out pricing.

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