

Lockington, Elliott (SPAC/PSPC)

From: Mullan-Boudreau, Caitlin (SPAC/PSPC)
Sent: April 20, 2020 2:04 PM
To: Gerasimov, Boyan (SPAC/PSPC)
Cc: Lockington, Elliott (SPAC/PSPC); Laporte, Anthony (SPAC/PSPC)
Subject: RE: OGGO Q&A

Draft text from Comms Q&A is below, this should be a good starting point for policy...I will circle back with updated stats when we receive from dept.

From: Gerasimov, Boyan (SPAC/PSPC)
Sent: April 20, 2020 1:42 PM
To: Mullan-Boudreau, Caitlin (SPAC/PSPC) <caitlin.mullan-boudreau@canada.ca>
Cc: Lockington, Elliott (SPAC/PSPC) <elliott.lockington@canada.ca>; Laporte, Anthony (SPAC/PSPC) <anthony.laporte@canada.ca>
Subject: RE: OGGO Q&A

Caitlin,

Could you please draft replies to the following:

Q: How is your team working with Provinces and Territories to ensure their needs are being met? (Anthony is tied up with a defense briefing)

- I have met twice with my provincial and territorial counterparts across the country and continue to hear from them directly in a coordinated manner, and to ensure that all regions are getting what they need. This kind of ongoing engagement is really key to working through the logistics and our Team Canada procurement approach.
- **ADD BULLET ABOUT FMM AND HEALTH MINISTERS MEETINGS**
- The requests range from masks of various types, to gloves, to various other medical supplies. Sometimes the requests are in small numbers, but on items like gloves and masks, they are more so in the **hundreds of thousands or millions**.

Q: I have heard from suppliers that they have submitted to the Buy and Sell website but have not been contacted, could you provide an update as to where we are at with contacting suppliers and if my stakeholder can anticipate to hear back from the Government?

- PSPC had received more than 20,000 responses to the call-out.
- Industry and suppliers have absolutely stepped up and our dedicated team of procurement specialists are actively assessing responses as they come in.
- Our dedicated team of procurement specialists are working tirelessly to assess submissions against the requirements set by the Public Health Agency of Canada.

- Through the call-out, we have already purchased a broad range of personal protective equipment and supplies, including gloves, masks and gowns.
- There are a number of other goods and services that have been offered, and we are prioritizing those based on need.
- It is a careful and time-consuming process because we are assessing these offers against the product requirements, many of which we've posted at BuyandSell.gc.ca
- But, let me be clear, we are so thankful for the outreach we've received and we are working through them. And many of the suppliers who've reached out have led to productive leads for us.

Q: What is the process for approving suppliers? Who makes the decision and how are we expediting the process? Is there anything that can be done to improve the process?

- Our team is determining what procurement approaches will be used for each contract or commodity.
- We are implementing a variety of flexible and innovative procurement approaches, with the primary objective of meeting Canada's needs. As a result of our call-out, we have already purchased a broad range of goods, including personal protective equipment and medical supplies.
- While delivery timelines will vary, certain supplies have already been delivered.
- We continue to work with available suppliers who have the capacity to respond to Canada's needs.
- In addition, we are continuously working with the Public Health Agency of Canada to determine their technical specifications and requirements as well as those for provinces and territories.
- This is part of our proactive and aggressive procurement strategy in addition to leveraging our supplier network and partnering with Canadian companies like Spartan and Thornhill Medical.

I think you are best positioned to give the "official" answer.

Boyan Gerasimov

Director of Policy | Directeur des politiques

Office of the Minister of Public Services and Procurement | Cabinet de la ministre des Services publics et Approvisionnement Canada

From: Mullan-Boudreau, Caitlin (SPAC/PSPC)

Sent: April 20, 2020 1:39 PM

To: Lockington, Elliott (SPAC/PSPC) <elliott.lockington@canada.ca>

Cc: Gerasimov, Boyan (SPAC/PSPC) <boyan.gerasimov@canada.ca>

Subject: RE: OGGO Q&A

Hey Elliott – I will have updated stats from buyandsell by end of day to contribute, that's it from my end.

Happy to review responses from policy when they are complete.

From: Gerasimov, Boyan (SPAC/PSPC)

Sent: April 18, 2020 3:54 PM

To: Lockington, Elliott (SPAC/PSPC) <elliott.lockington@canada.ca>

Cc: Kusnick, Chelsea (SPAC/PSPC) <chelsea.kusnick@canada.ca>; Mullan-Boudreau, Caitlin (SPAC/PSPC) <caitlin.mullan-boudreau@canada.ca>; Harris, Emily (SPAC/PSPC) <emily.harris@canada.ca>; McKenna2, Neil (SPAC/PSPC) <neil.mckenna2@canada.ca>; Murdock, Kelly (SPAC/PSPC) <kelly.murdock@canada.ca>; Laycock, Tristan (SPAC/PSPC) <tristan.laycock@canada.ca>; Laporte, Anthony (SPAC/PSPC) <anthony.laporte@canada.ca>; Tallerico, Joel (SPAC/PSPC) <joel.tallerico@canada.ca>; McKenna2, Neil (SPAC/PSPC) <neil.mckenna2@canada.ca>; Ibe, Chukky (SPAC/PSPC) <chukky.ibe@canada.ca>

Subject: OGGO Q&A

Elliott

Here is the first draft that the team put together. There are some gaps that Neil, Anthony, Caitlin and Tristan should be able to help with. I also owe you 2 answers.

Thanks for everyone's input.

Boyan

Boyan Gerasimov

Director of Policy | Directeur des politiques

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Approvisionnement Canada