

## Lockington, Elliott (SPAC/PSPC)

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**From:** Moe Kirpalani <mohit@hipstreet.com>  
**Sent:** March 30, 2020 9:23 AM  
**To:** Peter Walcot  
**Cc:** Parmar, Dovejot (SPAC/PSPC); Elaine Kunda  
**Subject:** Re: Real Time Test Kit Information

Dove

We really have to make a decision otherwise I will have to move the Kits to the US ( not my preferred option )

Apologies ! But I must share the facts .

Hope you understand .

Moe Kirpalani  
416-417-7081

On Mar 30, 2020, at 9:20 AM, Peter Walcot <walcot@prepaidirect.ca> wrote:

Hi Dove...nothing back from HC yet.

Thanks for your assistance, and hopefully we will hear from them soon.

Peter

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**From:** Parmar, Dovejot (SPAC/PSPC) [mailto:dovejot.parmar@canada.ca]  
**Sent:** March 30, 2020 12:37 AM  
**To:** Peter Walcot <walcot@prepaidirect.ca>  
**Cc:** Moe Kirpalani <mohit@hipstreet.com>; Elaine Kunda <elaine@disruption-ventures.com>  
**Subject:** Re: Real Time Test Kit Information

Checking-in, has Health Canada reached out yet?

I nudged on my end - so wanted to make sure there was movement.

Sent from my iPhone

On Mar 27, 2020, at 1:31 PM, Peter Walcot <[walcot@prepaidirect.ca](mailto:walcot@prepaidirect.ca)> wrote:

Hi Dove,

Nothing back from Health Canada, and as of yesterday the kit was FDA approved. This gives our supplier a much greater sense of urgency in terms of wanting to ship units to North America. A copy of the applicable approval certificate will follow.

Similar to the masks, we were able to secure allocation of inventory and production but we need to move quickly. We can commit to 100K units per week, but will need something back to make sure we get the shipments happening.

How should we proceed with Health Canada?

Thanks,

Peter

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**From:** Parmar, Dovejot (SPAC/PSPC) [<mailto:dovejot.parmar@canada.ca>]  
**Sent:** March 27, 2020 1:18 PM  
**To:** Peter Walcot <[walcot@prepaidirect.ca](mailto:walcot@prepaidirect.ca)>  
**Cc:** Moe Kirpalani <[mohit@hipstreet.com](mailto:mohit@hipstreet.com)>; 'Elaine Kunda' <[elaine@disruption-ventures.com](mailto:elaine@disruption-ventures.com)>  
**Subject:** RE: Real Time Test Kit Information

Rec'd on my end.

Any word from H.C.?

**Dove Parmar**

Special Assistant - Ontario | Adjoint spécial - Ontario  
Office of the Honourable Anita Anand | Bureau de l'honorable Anita Anand  
Public Services and Procurement Canada | Services publics et Approvisionnement Canada  
[dovejot.parmar@canada.ca](mailto:dovejot.parmar@canada.ca)

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**From:** Peter Walcot [<mailto:walcot@prepaidirect.ca>]  
**Sent:** March-27-20 1:16 PM  
**To:** Parmar, Dovejot (SPAC/PSPC) <[dovejot.parmar@canada.ca](mailto:dovejot.parmar@canada.ca)>  
**Cc:** Moe Kirpalani <[mohit@hipstreet.com](mailto:mohit@hipstreet.com)>; 'Elaine Kunda' <[elaine@disruption-ventures.com](mailto:elaine@disruption-ventures.com)>  
**Subject:** FW: Real Time Test Kit Information

Hi Dove....sent this yesterday. Probably buried in your avalanche of emails!

Thermometer info to be sent after we have confirmation or availability and pricing from China.

Take care,

Peter

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**From:** Peter Walcot [<mailto:walcot@prepaidirect.ca>]  
**Sent:** March 26, 2020 2:33 PM  
**To:** '[hc.devicelicensing-homologationinstruments.sc@canada.ca](mailto:hc.devicelicensing-homologationinstruments.sc@canada.ca)' <[hc.devicelicensing-homologationinstruments.sc@canada.ca](mailto:hc.devicelicensing-homologationinstruments.sc@canada.ca)>

[homologationinstruments.sc@canada.ca](mailto:homologationinstruments.sc@canada.ca)>

Cc: 'Parmar, Dovejot (SPAC/PSPC)' <[dovejot.parmar@canada.ca](mailto:dovejot.parmar@canada.ca)>; Moe Kirpalani <[mohit@hipstreet.com](mailto:mohit@hipstreet.com)>; 'Elaine Kunda' <[elaine@disruption-ventures.com](mailto:elaine@disruption-ventures.com)>

**Subject:** Real Time Test Kit Information

Hello,

We are pleased to forward specifications for a Real-Time Fluorescent test kit for detecting the COVID-19 virus.

As you will see in the product feature section of the data sheet, the device delivers results in just 3 hours, which is a huge advantage compared to other kits that need to be verified in laboratories, as our kit allows assessment without that potential time delay.

It is most important to note that this kit is CE approved, and even though FDA is pending, it is imminent enough that the US authorities are allowing shipments of the device to land in their health care facilities today.

Our target pricing is less than USD\$50.00.

As we are sure you understand, the worldwide demand for these kits dramatically exceeds our factory production rates. However, through personal contacts we have in China (based on years of experience in the telecom industry), we will be able to secure a significant allocation of their production.

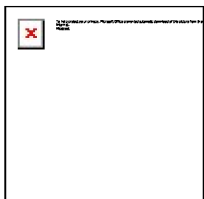
The dilemma here of course is that we need to move fast with respect to securing both current inventory and future production. We have access to 10K units in the next few days, and up to 100K per week moving forward, as production ramps up.

Information about our kit has been submitted to [buyandsell.gc.ca](http://buyandsell.gc.ca), and we received the confirmation number **#40382**.

Thank you and we look forward to your prompt reply.

Best regards,

Peter Walcot      &      Mohit Kirpalani  
416-460-3030      416-417-7081



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