

Lockington, Elliott (SPAC/PSPC)

From: Media <media@tpsgc-pwgsc.gc.ca>
Sent: July 15, 2020 8:07 AM
To: Roy, Cecely (SPAC/PSPC); fitz-morris, James (SPAC/PSPC)
Cc: Media; Jean-François Létourneau; Elizabeth Lindsay; James Stott; Vanessa Audette; Sara Lacasse; Vivianne Soubhie; Martine Skelton; Rachel Lagacé
Subject: For MO Approval: Media Response LEAD ADM Reza/ Tier 1 - COVID-19: PPE orders / CBC's Marketplace

Good morning Cecely, James,

For MO approval please. [New info.](#)

Thank you,

Stefanie
819-576-4705

From: Media
Sent: July 10, 2020 1:20 PM
Subject: For DMO Approval: Media Response / Tier 1 - COVID-19: PPE orders / CBC's Marketplace

DMO,

For DM approval please.

Please note the response is based on approved, pro-active disclosure media lines, and has been approved by ADM Reza and ADM PPCB Comms. New [info.](#)

Merci,
Stefanie
819576-4705

Media Response
CBC's Marketplace
Taylor, Caitlin (CBC's Marketplace)
Date call received: July-08-20 at 16:50
Deadline: July-16-20 at 17:00
Tier 1 - COVID-19: PPE orders

CONTEXT (for your information): The reporter is looking for more information on where the government of Canada is ordering PPE from.

She is specifically talking about the chart:

<https://www.tpsgc-pwgsc.gc.ca/comm/aic-scr/provisions-supplies-eng.html#response>

VALUE STATEMENT:

The Government of Canada is collaborating with provinces and territories on an ongoing basis to identify their needs and purchase required equipment, supplies, and services to combat COVID-19.

Public Services and Procurement Canada (PSPC) is taking an aggressive approach to buying, especially when it comes to personal protective equipment for frontline healthcare workers.

This includes:

- Ordering ahead in bulk on behalf of provinces and territories;
- Supplementing those orders by purchasing limited-availability supplies that are immediately available;
- Ramping up the domestic manufacturing capacity, through the Plan to Mobilize Industry to fight COVID-19, being led by Innovation, Science and Economic Development Canada.

This is over and above the efforts provinces and territories are taking to secure their own supply.

QUESTIONS / RESPONSES:

Q1. In the chart, it mentions the number of PPE like gloves and masks that have been ordered and that have been received. Which companies are these products ordered from?

A1. The global nature of this pandemic and demand for supplies means we face severe competition for goods and a highly volatile supply chain. With this in mind, in order to protect the integrity of our procurement processes, our capacity to effectively negotiate and our access to scarce sources of supply, we are not disclosing specific procurement information at this time related to Canada's COVID-19 response.

In line with our ongoing commitment to transparency, this information will be made publicly available as soon as our ability to procure personal protective equipment (PPE) is no longer at risk. *In the meantime, we have listed, further down on the webpage, some of the Canadian companies who are stepping up to help us in our efforts against COVID-19.*

[Response provided to the Canadian Press in May 2020](#)

Q1. On Public Services and Procurement Canada's website, a sample of the Canadian companies who've signed contracts with the federal government to produce COVID-19-related medical supplies is provided. Can you please provide me with the full list of companies, as well as the dollar value for each contract?

The Government of Canada is engaged in an unprecedented effort to acquire supplies and equipment to ensure that our front-line healthcare workers and Canadians stay safe and healthy. Throughout this pandemic, there has been a surge in global demand for the PPE and medical supplies needed in response to COVID-19. As a result, we are operating in a highly competitive marketplace, and facing the risks posed by fragile international supply chains.

Some of the procurements being carried out in response to COVID-19 are being done under a national security exception (NSE), meaning that the associated solicitation documents are not published on Buy-and-Sell. The NSE allows us to move as quickly as possible to procure large quantities of life-saving equipment, which are then tested and deployed into the health system. Without the use of the NSE, in some cases, tenders are required to remain open for weeks. Given the urgency of Canada's needs as we face this pandemic and the environment in which we are currently operating, this length of time would not be feasible. Similar procurement flexibilities are being applied by other countries around the world, due to COVID-19.

We are not operating in normal circumstances. Considering the fierce global competition for the same products, if we were to disclose information about specific contracts or suppliers, we could jeopardize Canada's supply chains for these life-saving products, putting our delivery to Canada and into the hands of frontline health care workers at risk.

However, we are posting some solicitation documents for COVID-19 related procurements on Buy-and-Sell, particularly where the timeline to secure the particular good or service allows for more flexibility, and in cases where we need to broaden our search for information or sources of supply. For example, we recently published a [Request for Proposal for logistics services](#) in response to the COVID-19 pandemic. Another example is the [Notice of Proposed Procurement for cloth face masks](#), which we recently published on behalf of the Department of National Defence.

We have also publicly announced several contracts over the past few weeks and will continue to do so where possible. We are also providing information about our response, for example, by posting details of our orders and deliveries of personal protective equipment [online](#). While we are not able to disclose specific details regarding suppliers and contracts related procurement as part of the COVID-19 response at this time given the current environment, we intend to provide more information at a time when this risk has passed.

Furthermore, with respect to the Canadian businesses of all sizes, right across the country, that have stepped up to support the fight against COVID-19 we can confirm that through the [Plan to Mobilize Industry to Fight COVID-19](#), the Government of Canada has signed 44 Letters of Intent with Canadian companies, which have so far resulted in 25 contracts being signed for domestic production. This includes PPE and medical supplies ranging from ventilators, to hand sanitizer to face shields and masks.

As of May 26, we have received:

- Nearly 300,000 gowns from domestic gown manufacturers, including Stanfield's in Truro, Nova Scotia, Canada Goose with factories in Winnipeg and Toronto, and Logistik based in St. Jean-sur-Richelieu. This has more than doubled over the last week.
- More than 3.7 million made-in-Canada face shields including from Bauer, Toronto Stamp and HP Canada.
- More than 5 million litres of Canadian-made hand sanitizer received to date, with Fluid Energy based in Alberta delivering 1,250,000 L per week and Irving Oil out of New Brunswick currently delivering 20,000 L per week.

As more and more companies that have retooled and scaled up their production come online, we're receiving deliveries from these suppliers as well as other Canadian companies.