

Lockington, Elliott (SPAC/PSPC)

From: Kusnick, Chelsea (SPAC/PSPC)
Sent: April 17, 2020 12:24 PM
To: Mullan-Boudreau, Caitlin (SPAC/PSPC)
Subject: FW: Ventilator.
Attachments: VG70-En.pdf.pdf; ISO 13485-Aeonmed-20200324.pdf.pdf; CE Rev.02.pdf.pdf; canada.pdf; canada pdf.pdf

Hey Caitlin,

This is a good looking opportunity for 700 ventilators if you want to forward to the department.

Thank you!

Chelsea

From: Tom Park [mailto:tpark@medeeco.ca]
Sent: April 16, 2020 4:12 PM
To: Kusnick, Chelsea (SPAC/PSPC) <chelsea.kusnick@canada.ca>
Subject: Re: Ventilator.

Hi Chelsea,

I have made a submission through the web portal, per your instructions.

My reference number is 51793

The ventilator we can supply is the VG 70. It was manufactured by Beijing Aeonmed Co. Ltd. This model ventilator has received US FDA Approval and shows on their official list of approved ventilators.

Our US partner, Critical Care Solutions, have already sold units to the State of Maryland.

In the FDA attachment you will find on the bottom of page 10, the model ventilator has been approved by the FDA.

As of April 15, there were 700 units boxed, shrink-wrapped on pallets in a warehouse in Beijing, China. At the end of last week there were 1000.

The manufacturer has provided our US partner with actual photos of the units in the warehouse. I have attached them your review.

The ventilators will come with a power plug adapter for the unit and a voltage adapter for the humidifier.

Orders placed now for new ventilators will not be filled until November 2020, at the earliest. These 700 units are available now and ready for shipment.

All the need is an order, payment and shipping documents.

Please do not hesitate to reach out to me if we can be of help.

Best Regards,

Tom Park

416-660-6633

Please find attached:

1. Brochure of the product with technical specs
2. FDA approvals link (See bottom of page 10.)

<https://www.fda.gov/media/136702/download>

3. ISO certificate for manufacturer
4. CE Approval
5. Pictures of the actual units in the warehouse.

On Apr 15, 2020, at 4:30 PM, Kusnick, Chelsea (SPAC/PSPC) <chelsea.kusnick@canada.ca> wrote:

Hello Mr. Park,

Your email below was passed along to our office to follow up.

The best way to help would be to fill out the form on this portal: <https://buyandsell.gc.ca/calling-all-suppliers-help-canada-combat-covid-19> . Once you've submitted the form, please send me the reference number you receive so I can follow up with the department for you.

Our department is reviewing the significant number of responses and identifying potential suppliers for the goods and services that may be required as the COVID-19 situation continues to evolve.

Thank you for your support.

Best regards,

Chelsea Kusnick
Parliamentary Secretary Assistant and Legislative Assistant
Office of the Honourable Anita Anand | Bureau de l'honorable Anita Anand
Minister of Public Services and Procurement Canada | Ministre des Services publics et de
l'Approvisionnement
PDP III, Tower A, 18th Floor, 11 rue Laurier Street, Gatineau QC, Canada K1A 0S5
chelsea.kusnick@canada.ca
Cell : 873 355 3368

Begin forwarded message:

From: Tom Park <tpark@medeeco.ca>
Date: April 13, 2020 at 1:30:14 PM EDT
To: "Zimmerman, Shannon" <Shannon.Zimmerman@dpmo-cvpm.gc.ca>
Subject: Ventilator.

Shannon,

I am a colleague of David Nur, who you spoke with last week regarding PPE.

I wanted to follow up with you on your question of whether Medeeco Ltd. could provide ventilators.

We can provide ventilators.

Our US partner, Critical Care Solutions, are bringing them in from their supplier in China with all the necessary electrical changes to operate in North America.

To give you an idea at which the speed they are moving in the US. Critical Care Solutions began discussions with the State of Maryland on Friday April 3, received a letter of intent from State on Saturday April 4 and payment for 50% of the cost on the morning of Monday April 6, who then sent the money to their supplier a few hours later. Delivery is expected this week.

I have attached two files for you. They are brochures of the two models of ventilators we can provide.

If you think we can help, please do not hesitate to reach out to me.

Best Regards,

Tom

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