

Lockington, Elliott (SPAC/PSPC)

From: Kusnick, Chelsea (SPAC/PSPC)
Sent: May 11, 2020 10:14 AM
To: Jonathan Frankel
Subject: RE: ALDO Group / Introduction

Hello Mr. Frankel,

Thank you for reaching out. I understand that you were able to speak to Caroline about what you may be able to do to support the government in procuring protective footwear.

I would encourage you to fill out the form on our portal: <https://buyandsell.gc.ca/calling-all-suppliers-help-canada-combat-covid-19> to get started.

From there, I would be happy to put you in touch with our procurement experts who can reach out to see if we can work together.

Thank you very much for your support. Please let me know if you have any questions.

Best,

Chelsea Kusnick

Parliamentary Secretary Assistant and Legislative Assistant
Office of the Honourable Anita Anand | Bureau de l'honorable Anita Anand
Minister of Public Services and Procurement Canada | Ministre des Services publics et de l'Approvisionnement
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From: Séguin4, Caroline (IC)
Sent: May 7, 2020 7:54 PM
To: Jonathan Frankel <jonathanfrankel@aldogroup.com>; Kusnick, Chelsea (SPAC/PSPC) <chelsea.kusnick@canada.ca>
Cc: Antonio Mambro <tmambro@aldogroup.com>; Laporte, Anthony (SPAC/PSPC) <anthony.laporte@canada.ca>
Subject: RE: ALDO Group / Introduction

Hello Mr. Frankel,

Thank you for our call this week. I am adding my colleague Chelsea Kusnick who is from the office of the minister in charge of procurement for you two to go over needs and information.

Adding also Anthony Laporte from the same office as FYI.

Thank you again for reaching out.

Caroline

Caroline Séguin

Director of Policy / Directrice des politiques

Office of the Honourable Mélanie Joly / Cabinet de l'honorable Mélanie Joly

Minister of Economic Development and Official Languages /

Ministre du Développement économique et des Langues officielles

Caroline.Seguin4@canada.ca / Tél. : 613-716-6083

From: Jonathan Frankel <jonathanfrankel@aldogroup.com>

Sent: April 23, 2020 8:25 AM

To: Séguin4, Caroline (IC) <caroline.seguin4@canada.ca>

Cc: Antonio Mambro <tmambro@aldogroup.com>

Subject: ALDO Group / Introduction

Hello Ms.Seguin,

My name is Jonathan Frankel and I manage the wholesale and private label division of the ALDO Group, based in Montreal.

Our CEO was in touch with Melanie Joly, who has provided your contact information. On cc is Tony Mambro, who runs our Globo Retail division (family footwear chain).

We were recently on a call discussing how we might be of assistance as an organization, to efforts in procuring footwear for hospitals, care centers, government agencies etc. ALDO Group has access to many factories where washable / rubber footwear is produced (typical to what many nurses wear while on duty). Depending on the government needs, we thought that we may be able to become a direct supplier, which would allow for sharper costing and more consolidated purchasing power for the government.

If this would be of interest to you, maybe we could set up a phone call with Tony and I, properly introduce ALDO Group, understand your needs, and see how we might be of assistance?

We can have a call anytime on Friday or early next week if you like.

Best,
Jonathan

Jonathan Frankel
Senior Vice President
ALDO Group

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