Lockington, Elliott (SPAC/PSPC)

From: Sent: To: Cc: Subject: Parmar, Dovejot (SPAC/PSPC) March 27, 2020 1:18 PM Peter Walcot Moe Kirpalani; 'Elaine Kunda' RE: Real Time Test Kit Information

Rec'd on my end.

Any word from H.C.?

Dove Parmar

Special Assistant - Ontario | Adjoint spécial - Ontario Office of the Honourable Anita Anand | Bureau de l'honorable Anita Anand Public Services and Procurement Canada | Services publics et Approvisionnement Canada <u>dovejot.parmar@canada.ca</u>

From: Peter Walcot [mailto:walcot@prepaiddirect.ca] Sent: March-27-20 1:16 PM To: Parmar, Dovejot (SPAC/PSPC) <dovejot.parmar@canada.ca> Cc: Moe Kirpalani <mohit@hipstreet.com>; 'Elaine Kunda' <elaine@disruption-ventures.com> Subject: FW: Real Time Test Kit Information

Hi Dove....sent this yesterday. Probably buried in your avalanche of emails!

Thermometer info to be sent after we have confirmation or availability and pricing from China.

Take care,

Peter

From: Peter Walcot [mailto:walcot@prepaiddirect.ca]
Sent: March 26, 2020 2:33 PM
To: 'hc.devicelicensing-homologationinstruments.sc@canada.ca' <<u>hc.devicelicensing-homologationinstruments.sc@canada.ca</u>>
Cc: 'Parmar, Dovejot (SPAC/PSPC)' <<u>dovejot.parmar@canada.ca</u>>; Moe Kirpalani <<u>mohit@hipstreet.com</u>>; 'Elaine Kunda' <<u>elaine@disruption-ventures.com</u>>
Subject: Real Time Test Kit Information

Hello,

We are pleased to forward specifications for a Real-Time Fluorescent test kit for detecting the COVID-19 virus.

As you will see in the product feature section of the data sheet, the device delivers results in just 3 hours, which is a huge advantage compared to other kits that need to be verified in laboratories, as our kit allows assessment without that potential time delay.

It is most important to note that this kit is CE approved, and even though FDA is pending, it is imminent enough that the US authorities are allowing shipments of the device to land in their health care facilities today.

Our target pricing is less than USD\$50.00.

As we are sure you understand, the worldwide demand for these kits dramatically exceeds our factory production rates. However, through personal contacts we have in China (based on years of experience in the telecom industry), we will be able to secure a significant allocation of their production.

The dilemma here of course is that we need to move fast with respect to securing both current inventory and future production. We have access to 10K units in the next few days, and up to 100K per week moving forward, as production ramps up.

Information about our kit has been submitted to buyandsell.gc.ca, and we received the confirmation number #40382.

Thank you and we look forward to your prompt reply.

Best regards,

 Peter Walcot
 &
 Mohit Kirpalani

 416-460-3030
 416-417-7081