

Lockington, Elliott (SPAC/PSPC)

From: Chan, Marco (IC)
Sent: March 24, 2020 2:15 PM
To: Gordon2, Travis (HC/SC)
Cc: Caira, Celine (IC); Murdock, Kelly (SPAC/PSPC)
Subject: RE: Quick question re: PTs & PSPC order

All roads lead to Travis... sorry, my friend. FYI only.

Not to add pressure – I'm going to communicate with our officials who are all working together. Simply to flag that we can't move forward with the contracts on rapid tests without directional numbers, on which I know you all are working like mad, and anything I can share is helpful.

On our end, trying to mitigate companies getting cold feet, without line of sight toward an order, especially on testing when it seems PTs are shopping around. Most of these diagnostics companies we're talking to are <100 employees so are very nervous about turning away other business to focus on a federal order that don't know much about.

From: Murdock, Kelly (SPAC/PSPC) <kelly.murdock@canada.ca>
Sent: March 24, 2020 11:17 AM
To: Chan, Marco (IC) <marco.chan@canada.ca>
Cc: Caira, Celine (IC) <celine.caira@canada.ca>
Subject: RE: Quick question re: PTs & PSPC order

PTs have the option to purchase on their own as well, but most are participating in the bulk buy. Some are taking a mixed approach.

We haven't received an order from PHAC for rapid tests yet, so Ontario may be trying to expedite things on their end.

KM

From: Chan, Marco (IC)
Sent: March 24, 2020 11:15 AM
To: Murdock, Kelly (SPAC/PSPC) <kelly.murdock@canada.ca>
Cc: Caira, Celine (IC) <celine.caira@canada.ca>
Subject: Quick question re: PTs & PSPC order

Hi Kelly,

Quick question on coverage/**coordination of orders between us and PTs**. Just want to make sure I understand correctly as I'm hearing from companies in the industrial response that **PTs are getting in touch directly about potential orders**.

PSPC is leading a national bulk buy on the PPE, ventilators, diagnostics supplies under discussion. This includes needs from GC direct provisions (RCMP, CAF, indigenous & northern health, etc.), as well as for PT health systems, for a comprehensive national need. (Noting as well previous comment that there is no existing mandate to procure for crown corporations, much less private businesses.)

In one particular case, Spartan, which the [PM announced](#), is confused as to what a federal order includes/doesn't include, whom they are negotiating with and planning for, etc. ON is reaching out to them directly. **Is this because PSPC is not purchasing some items like rapid COVID tests in this case? Or are PTs just trying to go around us?**