

## Lockington, Elliott (SPAC/PSPC)

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**From:** Kusnick, Chelsea (SPAC/PSPC)  
**Sent:** April 12, 2020 11:24 AM  
**To:** Mullan-Boudreau, Caitlin (SPAC/PSPC)  
**Subject:** FW: PEI Neutral Alcohol Facility

Hi Caitlin,

Can you follow up with the department on this one? They're in the tracker.

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**From:** Ron Coles [mailto:rgcconsultinginc@gmail.com]  
**Sent:** April 9, 2020 8:40 AM  
**To:** Kusnick, Chelsea (SPAC/PSPC) <chelsea.kusnick@canada.ca>  
**Cc:** sean.casey [REDACTED]  
**Subject:** Re: PEI Neutral Alcohol Facility

Good Morning Chelsea,

Reference Number for the Buy/Sell form is 49393.

I also completed a form for the Strategic Innovation Fund Covid-19. No reference number was given.

At this moment we have 6 Health Canada approved companies on PEI to make hand sanitizer. We have been in contact with them and they are ready to produce but none can find the alcohol component. These include BioVectra, Upstreet Brewing and PEI Brewing Company as the main three with production volume.

Companies have been calling, texting and emailing us as well from New Brunswick and Quebec. The demand there seems to be very large. We could sell 20 to 30 times our weekly volume.

As we have stated before, producing alcohol is not in our business forecast. We certainly open the facility in this crisis time if federal or provincial governments saw the need. We would simply require a modest amount of funds to transition the facility to producing food grade product. We have contacted all vendors for equipment and raw input materials to form a plan and be ready to produce with 14 days once green lighted.

Have a great day and be safe.

Ron Coles

RGC Consulting Inc.  
[rgcconsultinginc@gmail.com](mailto:rgcconsultinginc@gmail.com)  
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On Apr 4, 2020, at 12:17 PM, Kusnick, Chelsea (SPAC/PSPC) <[chelsea.kusnick@canada.ca](mailto:chelsea.kusnick@canada.ca)> wrote:

Hello Mr. Coles,

Thank you for clarifying.

If your facility already meets Health Canada's regulatory requirements, then I would invite you to fill out this form: <https://buyandsell.gc.ca/calling-all-suppliers-help-canada-combat-covid-19> so we can track your request. Once you've completed the form, please send me the reference number you receive so I can follow up with the department.

Please let me know if you have any questions.

Best,

Chelsea

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**From:** Ron Coles [<mailto:rgcconsultinginc@gmail.com>]  
**Sent:** April 3, 2020 9:46 PM  
**To:** Kusnick, Chelsea (SPAC/PSPC) <[chelsea.kusnick@canada.ca](mailto:chelsea.kusnick@canada.ca)>  
**Cc:** [sean.casey](#) [REDACTED]  
**Subject:** Re: PEI Neutral Alcohol Facility

Hello Chelsea

Thank you for your email.

I think we may have lost something in the translation. Given that this facility was a federally licensed and fully functional ethanol facility a mere 2 years ago we are fully aware of the Health Canada regulatory requirements so we don't really need to revisit those issues.

For your information, I am one of a group of individuals who are in the process of buying this facility and our plan is to repurpose the facility to produce cannabis 3.0 products. This type of production process does not involve distillation.

Having said that, the building as it stands right now, has, with some capital upgrades, the capacity to produce about 12,000 liters a week of food grade ethanol but the facility has been idle for 2 years.

It was our thought that with these current public health issues surrounding Covid 19, that the ethanol producing capacity of this facility might be something that is needed, from a strategic perspective, for the greater good of PEI and all of Canada. Accordingly, we thought we could delay our plan to retrofit the property and turn to producing ethanol if that was something that the government of Canada thought was both necessary and strategic.

Our group has the facility secured by way of an agreement of purchase and sale and we have the expertise and the potential staff to bring this facility into full production within 12 to 16 days.

What is of significance, is that this facility is the largest distillery east of Montreal with an annual name plate capacity go 500,000 litres and in that regard may be considered as a key and strategic asset for this region both for this and the next pandemic.

This facility, with some modest enhancements, has the capacity to produce food grade ethanol which has a multitude of uses above and beyond hand sanitizer. Food grade alcohol is essential for hospital and lab functions and is a critical ingredient in everyday medical practice let alone health care for Canadians in the midst of a pandemic. There is also equipment in place which combined with further capital inputs could see the facility produce pharmaceutical grade alcohol.

It was with all of this in mind that we reached out to our MP and asked can this facility be of any service to the government of Canada in the midst of this crisis.

Perhaps you could refer this issue to someone who is involved in strategic planning or is concerned with securing necessary health care products for this pandemic and the next pandemic. We are quite comfortable on the regulatory side and steps required to reopen the facility. What we need to do is ascertain whether this plant's capacity is required immediately by the government of Canada.

Thank you so much for your kind consideration of this matter. I hope you have a nice weekend, to the extent that doing so is possible under the current circumstances.

All the best.

Ron Coles

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On Apr 3, 2020, at 5:07 PM, Kusnick, Chelsea (SPAC/PSPC)  
<[chelsea.kusnick@canada.ca](mailto:chelsea.kusnick@canada.ca)> wrote:

Hello Mr. Coles,

Have you been in touch with the health agency about this yet? If not, I would suggest that the best place to start would be to send an email here: [hc.covid19healthproducts-produitsdesante.sc@canada.ca](mailto:hc.covid19healthproducts-produitsdesante.sc@canada.ca) as they can guide you through the regulatory process.

Please let me know if you have any questions or have trouble getting a response from them.

Best regards,

Chelsea Kusnick  
Parliamentary Secretary Assistant and Legislative Assistant  
Office of the Honourable Anita Anand | Bureau de l'honorable Anita Anand  
Minister of Public Services and Procurement Canada | Ministre des Services  
publics et de l'Approvisionnement  
PDP III, Tower A, 18th Floor, 11 rue Laurier Street, Gatineau QC, Canada K1A  
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-----Original Message-----

From: Ron Coles [<mailto:rgcconsultinginc@gmail.com>]  
Sent: April 3, 2020 11:28 AM  
To: Kusnick, Chelsea (SPAC/PSPC) <[chelsea.kusnick@canada.ca](mailto:chelsea.kusnick@canada.ca)>  
Cc: [sean.casey@peigov.ca](mailto:sean.casey@peigov.ca) [REDACTED]  
Subject: PEI Neutral Alcohol Facility

Hi Chelsea and Sean,

My cell number is 902-316-2884. Available to chat when is suitable for you.

Cheers

Ron Coles  
President  
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[rgcconsultinginc@gmail.com](mailto:rgcconsultinginc@gmail.com)

Sent from my iPhone