

## Lockington, Elliott (SPAC/PSPC)

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**From:** shane.mackenzie@hrsdc-rhdcc.gc.ca  
**Sent:** April 24, 2020 11:34 AM  
**To:** carlgrenier@me.com  
**Cc:** Kusnick, Chelsea (SPAC/PSPC)  
**Subject:** RE: URGENT – mask

Hi Carl,

Thanks for following up. I had assumed from our previous exchange that you got your reference number you sent (#53385) after submitting to the [Buy & Sell site](#) we shared. Can you confirm that it was from that site? If so, then that's the only step we ask at this stage. Thanks in advance.

Kind regards,

**Shane Mackenzie**

Operations | Opérations

Office of the Honourable Anita Anand | Bureau de l'honorable Anita Anand

Public Services and Procurement Canada | Services publics et Approvisionnement Canada

[Shane.Mackenzie@hrsdc-rhdcc.gc.ca](mailto:Shane.Mackenzie@hrsdc-rhdcc.gc.ca)

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**From:** Carl Grenier <carlgrenier@me.com>  
**Sent:** April 24, 2020 11:31 AM  
**To:** Mackenzie, Shane SP [NC] <shane.mackenzie@hrsdc-rhdcc.gc.ca>  
**Cc:** chelsea.kusnick@canada.ca  
**Subject:** Re: URGENT – mask

Sorry

I'm not 100% sure

Do I need to do something on your website?

Tks again

Carl

Envoi mobile

Le 24 avr. 2020 à 11:19, [shane.mackenzie@hrsdc-rhdcc.gc.ca](mailto:shane.mackenzie@hrsdc-rhdcc.gc.ca) a écrit :

Hi Carl,

Thanks for this follow up. With your Buy & Sell application in, a sense of your delivery process, and your MDEL certification granted, we will endeavour to ensure PSPC officials are in touch as soon as possible. They will be best placed to discuss next steps.

Please let my colleague Chelsea cc'ed know if you don't hear back in the next week or so. Thanks in advance.

Kind regards,

**Shane Mackenzie**

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[Shane.Mackenzie@hrsdc-rhdcc.gc.ca](mailto:Shane.Mackenzie@hrsdc-rhdcc.gc.ca)

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**From:** Carl Grenier <[carlgrenier@me.com](mailto:carlgrenier@me.com)>

**Sent:** April 24, 2020 10:44 AM

**To:** Mackenzie, Shane SP [NC] <[shane.mackenzie@hrsdc-rhdcc.gc.ca](mailto:shane.mackenzie@hrsdc-rhdcc.gc.ca)>

**Subject:** Re: URGENT – mask

Hi Shane,

That's correct I never had to deal with the officials side at Procurement & Public Services Canada. Yesterday, when I filled out the application, the reference number was : 53385 (see the picture)

<image002.png>

Regarding N95 I have access as much as 1 M mask per week over the next 16 weeks (we may have access to more than 1 million per week after 2 weeks of business).

Certificat : I will send you a other mail with all the informations

Delivery : please note the China will be on hollidays from may first to may 5th, Delivery could before or just after depending if we or you rent the Cargo flight.

Price point for N95 niosh :

- 1 to 1M mask = 5,01 usd FOB
- 1M to 5M mask = 4,85 usd FOB
- 5M to 10M mask = 4,50 usd FOB
- 10 M and + = 4,40 usd FOB

Please note that the the way we works is as follow:

- 1) we send 6 agents on site to check quantity and quality of the mask
- 2) Transportation of the approved equipment to the tarmac is under security agents
- 3) Cargo flight could be rented by either ourself or the Can Gvt.

Thank you again

Please let me know if you have any questions I'm available at your convenience.

Kind regard

Carl

514-862-2636

Le 24 avr. 2020 à 08:59, [shane.mackenzie@hrsdc-rhdcc.gc.ca](mailto:shane.mackenzie@hrsdc-rhdcc.gc.ca) a écrit :

Hi Carl,

Thank you again for reaching out to our team. I am pleased to connect with you and was passed your information by Minister Anand and our Chief of Staff. Firstly, we sincerely appreciate your interest in supporting the Canadian response effort to COVID-19.

It seems as though you may have already applied through the Health process and received an MDEL license, but have yet to deal with anyone on the officials side at Procurement & Public Services Canada? Is that correct?

Please see a quick fact sheet below for how stakeholders should submit their interest to be a supplier with the Government of Canada.

We would advise that stakeholders retain the reference number from PSPC so we can track down their submissions once a follow-up is required. Of note, it does not get emailed to after submitting – it only pops up on the screen – so please take note of it and write it down for our reference. Please share it with us once you get a chance after submitting.

Beyond submitting to the PSPC Buy and Sell portal, can you provide us with information pertaining to quantity, relevant certifications, price point, and delivery timelines? We would be most appreciative if you wouldn't mind sharing with us.

Then perhaps once you've filled out these form on the Buy & Sell site – we could connect by phone later today? Please let me know if that would be of interest. Thanks in advance.

**FOR EXISTING SERVICE PROVIDERS OR MANUFACTURERS (NOT RETOOLING):**

*Public Service and Procurement Canada (PSPC) has established a web portal and intake form for suppliers that are able to provide specific products (i.e. N95 masks, gowns, gloves and other PPE) or services (i.e. nursing, food, security)*

- Information submitted through the web portal & generic email address are triaged by type and then referred to a procurement “tiger team” that cross-references the information submitted through the portal to requirements determined by PHAC & P/Ts
- Web portal: <https://buyandsell.gc.ca/calling-all-suppliers-help-canada-combat-covid-19>
- Email address: [TPSGC.PABPMEClient-APOSMEClient.PWGSC@tpsgc-pwgsc.gc.ca](mailto:TPSGC.PABPMEClient-APOSMEClient.PWGSC@tpsgc-pwgsc.gc.ca)

Thank you again for your intent to support the response effort through PPE supply production. Please let us know if you have any questions.

Kind regard