

Lockington, Elliott (SPAC/PSPC)

From: Media <media@tpsgc-pwgsc.gc.ca>
Sent: October 20, 2020 5:27 PM
To: Roy, Cecely (SPAC/PSPC); fitz-morris, James (SPAC/PSPC)
Cc: Elizabeth Lindsay; James Stott; Jean-François Létourneau; Media; Me'Shel Gulliver Bélanger; Rachel Lagacé; Renee Harden; Sara Lacasse; Vivianne Soubhie
Subject: For MO Approval : Media Response / Tier 1 - COVID-19 - Contracts with Baylis for PPEs and ventilators / The Globe and Mail

Hi Cecely and James,

For MO approval.

The response has been adjusted to align with the suggested response to Quebecor (highlighted in yellow).

ISED have been consulted and their recommended edits are in red strikethrough.

Thanks,

Marc

Media heads-up

The Globe and Mail

Walsh, Marieke (The Globe and Mail)

Date call received: October-16-20 at 14:55

Deadline: October-19-20 at 17:00

Tier 1 - COVID-19 - Contracts with Baylis for PPEs and ventilators

CONTEXT (for your information):

The reporter contacted the Minister's Office directly, as she is trying to obtain a confirmation whether the Government of Canada has contracted Baylis Medical to provide ventilators or any other PPE or medical devices.

MO has confirmed: The Government of Canada's contract is with FTI Professional which, in turn, has subcontracted Baylis Medical to provide the V4C-560 ventilators. The Government's relationship when it comes to this contract is with FTI.

VALUE STATEMENT:

QUESTIONS / RESPONSES:

Q1. Can you clarify whether the Government of Canada has contracted Baylis medical to provide ventilators or any other PPE or medical devices?

A1. In March, the Government of Canada launched its [Plan to Mobilize Industry to Fight COVID-19](#), led by Innovation, Science and Economic Development Canada (ISED). As part of the plan, ISED issued a call to action to Canadian manufacturers and businesses that could step up to support Canada's response to the pandemic.

Through this callout, a consortium called Ventilators for Canadians (V4C) put forward a proposal for the V4C-560 ventilator. ~~manufactured by Baylis Medical~~. The proposal was reviewed and recommended by an expert review panel, which included clinical physicians, supply chain experts and manufacturing experts.

Following this recommendation, on behalf of the Public Health Agency of Canada, Public Services and Procurement Canada negotiated and signed a \$237-million contract with FTI Professional Grade (**a member of the V4C consortium**) for the supply of 10,000 V4C-560 ventilators. All standard contracting procedures were followed, including an integrity check on the supplier.

Additionally, relative to the other contracts that Canada has awarded for both off-the-shelf and made-in-Canada ventilators, the price per unit under this contract is consistent and comparable.

Health Canada authorized the V4C-560 ventilator in June 2020.

This contract is also an investment in our domestic capacity to produce critical medical equipment, which will help ensure we have a stable source of supply, during the current pandemic and into the future, without fully relying on foreign sources of supply.

Q2. Has Baylis been contracted for any work, and if so, can you please confirm what the contracts are for and whether the company is involved in any government work at all?

A2. We have not awarded any contracts to Baylis for COVID-related procurements.

Previous response provided to Blacklock's on August 30.

Q1. The statement you've given me is unambiguous: \$237 million for the 10,000 Baylis units. If this is an error in wording or a typo, please advise as soon as possible.

The contract for ventilators with FTI is for 10,000 ventilators at a total contract value of \$237,300,000.00. This is in line with market rate as well as other contracts that Canada has awarded for both off-the-shelf and made-in-Canada ventilators.